

- Information. *Management Science*, Vol. 46, No. 3, pp. 444-450.
- Esmaeili, M., and Zeephongsekul, P. (2010), Seller-buyer models of supply chain management with an asymmetric information structure, *International Journal of Production Economics*, Vol. 123, No.1, pp. 146-154.
- Güler, M. G., and Bilgiç, T. (2009), On coordinating an assembly system under random yield and random demand, *European Journal of Operational Research*, Vol. 196, No.1, pp. 342-350.
- Güler, M. G., and Keskin, M. E. (2013), On coordination under random yield and random demand, *Expert Systems with Applications*, Vol. 40, No.40, pp. 3688-3695.
- Ha, A. Y. (2001), Supplier-buyer contracting: asymmetric cost information and cutoff level policy for buyer participation, *Naval Research Logistics*, Vol. 48, No.1, pp. 41-64.
- Kayis, Enis, Feryal Erhun, and Erica L. Plambeck. (2013), Delegation vs. Control of Component Procurement Under Asymmetric Cost Information and Simple Contracts, *Manufacturing and Service Operations Management*, Vol. 15, No.1, pp. 45-56.
- Krishnan, H., Kapuscinski, R., and Butz, D.A. (2004), Coordinating contracts for decentralized channels with retailer promotional effort, *Management Science*, Vol. 50, No.1, pp. 48-63.
- Li, X., Li, Y., and Cai, X. (2013), Double marginalization and coordination in the supply chain with uncertain supply, *European Journal of Operational Research*, Vol. 266, No.2, pp. 228-236.
- Lian, Z., and Deshmukh, A. (2009), Analysis of supply contracts with quantity flexibility, *European Journal of Operational Research*, Vol. 196, No.2, pp. 526-533.
- Porteus, E. and Whang, S. (1999), Supply chain contracting: nonrecurring engineering charge, minimum order quantity and boilerplate contracts, Working paper, Stanford University, Stanford, CA.
- Qi, X., Bard, J. F., and Yu, G. (2004), Supply chain coordination with demand disruptions, *Omega*, Vol. 32, No.4, pp. 301-312.
- Saha, S. (2013), Supply chain coordination through rebate induced contracts, *Transportation Research Part E Logistics and Transportation Review*, Vol. 50, No.1, pp. 120-137.
- Spengler, J. J. (1950), Vertical restraints and antitrust policy, *Journal of Political Economy*, Vol. 58, No.1, pp. 347-352.
- Taylor, T. A. (2001), Channel coordination under price protection, midlife returns, and end-of-life returns in dynamic markets, *Management Science*, Vol. 47, No.9, pp. 1220-1234.
- Taylor, T. A. (2002), Supply chain coordination under channel rebates with sales effort effects, *Management Science*, Vol. 48, No.8, pp. 992-1007.
- Tomlin, B. (2003), Capacity investments in supply chains: sharing the gain rather than sharing the pain, *Manufacturing and Service Operations Management*, Vol. 5, No.4, pp. 317-333.
- Tsay, A.A. (1999), The quantity flexibility contract and supplier customer incentives, *Management Science*, Vol. 45, No.10, pp. 1339-1358.
- Tsay, A. A., and Lovejoy, W. S. (1999), Quantity flexibility contracts and supply chain performance, *Manufacturing and Service Operations Management*, Vol. 1, No.2, pp. 89-111.
- Weng, Z.K. (1995), Channel coordination and quantity discounts, *Management Science*, Vol. 41, No.9, pp. 1509-1522.
- Xiong, H., Chen, B., and Xie, J. (2011), A composite contract based on buy back and quantity flexibility contracts, *European Journal of Operational Research*, Vol. 210, No.3, pp. 559-567.

Biographies

Yang Zhang is a faculty member of Dept. of Industrial Engineering, Tsinghua University. Yang obtained a dual title Ph.D. degree in Business Administration & Operations Research from Penn State in 2013. His thesis received support from National Science Foundation (US) through a Dissertation Grant. Yang's research investigates decision making and games in social and economic networks. In particular, he is interested in how the network structure leverages the outcome of decentralized interactions of agents being networked, and its implication to pricing, production, and welfare. Besides his own research, Dr. Zhang has served as referees for IEEE Transactions on Reliability, IJPR, and Games and Economic Behavior. He is a member of INFORMS, POMS, IEEE, and Econometric Society.

Yang LIU is currently a PH.D candidate in Tsinghua University. Mr. LIU holds a Bachelor of Science degree in Southwestern University of Finance and Economics and a Master of Engineering degree in North China Electric Power University. He is interested in supply chain management.