# Analysis of the Influence of Digital Economy Collaborative Learning towards Achievement and Recognition of Students and Lecturers of Management Major of Narotama University

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#### **Abstract**

This study discusses the implementation of the Independent Learning Campus Curriculum (MBKM) in collaborative learning of the digital economy, students and lecturers of the management study program at Narotama University who take courses in strategic marketing management and digital marketing. The purpose of this research is to reveal how significant is the influence of digital economy collaborative learning towards the achievement and recognition of students and lecturers of management major of Narotama University. The research sample is all students and lecturers of Narotama University, Surabaya, Indonesia participating in the courses of strategic marketing management and digital marketing with a total of 381 student populations and 20 lecturers who took the MBKM curriculum. This research is using mixed methods, in which the qualitative approach is conducted by descriptive analytics and the quantitative approach conducted by crosstab to acknowledge the relationship between variables. The results showed a significant influence of digital economy collaborative learning towards the achievement and recognition of students and lecturers.

# Keywords

Curriculum, collaborative learning, digital economy, achievement, recognition.

#### 1. Introduction

The existence of the industrial revolution 4.0 changes learning policies in the campus environment in Indonesia. In accordance with the direction of the Ministry of Education and Culture, in order to anticipate and deal with the development of the industrial revolution 4.0, the curriculum must be updated to meet the demands of the needs of university graduates who are adaptive to their needs. industrial revolution 4.0 which the ministry calls the Independent Learning Campus Curriculum (MBKM) (Nehe, 2021). This is in line with the purpose of providing education in the management study program at Narotama University, where one of the graduate profiles developed from the vision, mission, goals and objectives of Narotama University, the management study program is to become a professional in the field of marketing management. Graduates are capable of corporate marketing management and organizational leadership abilities that are qualified and professional. expertise in preparing marketing plans and carrying out digitalbased marketing performance evaluation programs. To realize this, a business process in management study program is made including (1) input, including: lecturers, students, books, administrative staff and technicians, facilities and infrastructure, funds, documents curriculum, and environment (2) processes, including the learning process, research process, and quality management process. (3) outcomes, including graduates, research results, and the creativity of lecturers and students, the results of the service and (4) Impact. includes public acceptance and acknowledgment of higher education outcomes, sustainability produced by lecturers and students which has an impact on improving the quality of life of the community, and the environment. To ensure the creation of a process that produces the expected outputs and impacts, skills and expertise courses are designed that support the achievement of the expected graduate competencies, namely the digital economy which is spread over several courses, namely strategic marketing management and digital marketing, and in the learning process the availability of learning plans is required. in the form of a clear curriculum document and according to the needs of the job market, in the digital business era(Arianto, 2020; Sinicki, 2019). includes public acceptance and acknowledgment of higher education outcomes, sustainability

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# 1.1 Objectives

This study discusses the implementation of the Independent Learning Campus Curriculum (MBKM) in collaborative learning of the digital economy, students and lecturers of the management study program at Narotama University who take courses in strategic marketing management and digital marketing. While the purpose of this research is to find out how significant the influence of digital economy collaborative learning on the achievement and recognition of students and lecturers in the management study program at Narotama University.

#### 2. Literature Review

The collaborative learning is a learning model that is often used in the learning process(Alahdal & Al-Ahdal, 2019; Mustakim et al., 2021). Collaborative learning based on several previous studies on the effect of collaborative learning on learning outcomes shows that academic learning outcomes in collaborative classes are more higher compared to individual or competitive learning experiences(Al-khafajiy et al., 2020; Fitriasari et al., 2020; Weinberger & Shonfeld, 2020). In accordance with the guidebook, the main higher performance indicators include criteria for collaborative classroom learning methods and participatory include A. Case method consists of; 1. Students act as "protagonists" who try to solve a case; 2.students conduct case analysis to build solution recommendations, assisted by group discussions to test and develop solution designs; 3. The class discusses actively, with the majority of the conversations carried out by students. Lecturers only facilitate by directing the discussion, asking questions, and observing. B. Teambased projects consist of; 1. The class is divided into groups (>1 student) to work on a task together over a long period of time; 2. Groups are given original problems or complex questions, then given space to make work plans and collaboration models; 3. Each group prepares a presentation/final work that is presented to the lecturer, class, or other audience who can provide constructive feedback; Meanwhile, the evaluation criteria for the final score of 50% of the final score must be based on the quality of class discussion participation (case method) and/or the final presentation of project-based learning(Dirjen Dikti, 2021). Some recent research has shown that learning is fundamentally influenced by the context and activity in which it is embedded (Sathiya Priya & Shilaja, 2016). Collaborative learning activities immerse students in challenging tasks or questions, where students must collect related facts and ideas. Achievement is defined as the result of the information and competencies that students have achieved during a certain stage of the academic stage(Cohen, 2016; Marisda & Handayani, 2020). Several studies have suggested encouraging students' innovation by supporting their autonomy during learning tasks(Wijngaards-de Meij & Merx, 2018).

The digital economy is an economy based on electronic goods and services produced by electronic businesses and traded through electronic commerce, and the existence of digital technology is proven to play a strategic role in providing goods and services in a convenient, practical, cheaper, faster, economical and labor-intensive manner(Arianto, 2020; Maria & Widayati, 2020). The concept of the digital economy is often used to explain the global impact of information and communication technology, not only on the internet, but also on the economy(Männistö et al., 2020; Maria & Widayati, 2020). This concept becomes a view of the interaction between the development of innovation and technological progress and its impact on macroeconomics and microeconomics. For this reason, digital economics learning in the management study program of Narotama University is implemented in the form of strategic marketing management courses and digital marketing. Where these two courses have adopted the MBKM (Independent Learning Campus Curriculum), a program from th government of the Republic of Indonesia) semester curriculum and learning plan which includes collaborative learning activities to provide real experiences to students. Cooperative learning strategies that are applied vary using case study methods and team based projects, ranging from finding creative ideas from the results of brainstorming to building a solution from a real case in the form of dividing students based on achievement and interest then conducting Focus Group Discussions, with built discipline. and stimulate all students to work together (Ching, 2012; Rahman et al., 2020). Achievement, in this study as the dependent variable, informs academic performance through: standardized and/or validated measures (Kassarnig et al., 2018; Trigueros et al., 2020). Some research results also show that cooperative / collaborative learning has a positive influence on learning achievement. Student achievement in this study considering that the MBKM curriculum program has only been run for one semester, the term student achievement is limited to students' perceptions of the development of competence/skills as a provision to work after graduation and the improvement of soft-skills obtained after you participate in MBKM activities in developing competence/skills as a provision. work after graduation. Recognition is a non-competitive achievement achieved by students and lecturers, where recognition is given by the government, community, organization, or society(Meiryani et al., 2020; Resch et al., 2021).

Based on the literature review above, it can be concluded that the application of collaborative learning can affect learning achievement and recognition of students and lecturers. Collaborative learning in the implementation of the MBKM curriculum is needed to ensure the creation of a process that produces the expected outputs and impacts. Skills and expertise courses must be designed to support the achievement of graduate competencies that are expected to meet the needs of the job market in the digital business era. Implementation of the Independent Learning Campus Curriculum (MBKM) in digital economic collaborative learning the management study program of the economics faculty of Narotama University is outlined in learning strategic marketing management and digital marketing.

#### 3. Methods

The type of research used is the mix method (mixed method). Mixed methods research is a methodology for conducting research that involves collecting, analyzing, and integrating quantitative and qualitative research into one study(Cortini, 2014; Rong et al., 2021). The purpose of this form of research is to focus on data collection and analysis as well as combining quantitative data and qualitative data and will result in a better understanding of the research problem than using only one approach. Where the qualitative approach used is a literature study, interviews and FGDs(Alamanda et al., 2020; Córdoba et al., 2020), while the quantitative analysis used is crosstabulation analysis which analyzes secondary data from the population survey of all management study program students who have followed the implementation of the MBKM curriculum through strategic marketing management and digital marketing courses and see the relationship and influence with the achievements and recognition of lecturers and students(Yankees, 2011). The total population studied in this study was 401 people consisting of 381 student populations and 20 lecturers who took the MBKM curriculum, and the research approach used was survey research because the entire population was used as respondents in this study (Sugiyono, 2018). The flow in this research. Analysis of Problems and Needs for the Implementation of the MBKM Curriculum, this analysis is carried out to understand the problems of implementing the MBKM curriculum, especially in digital economy courses including strategic marketing management courses and digital marketing, the first stage to be carried out is interviews, observations and literature studies. Based on the results of the analysis, a collaborative learning model was designed, especially in subjects related to the digital economy. Then to sharpen the results of the analysis, FGDs and simulations were carried out with lecturers and students, based on the results of the FGDs and simulations, a Digital Economics Collaborative Learning Model was determined by the senate of the Faculty of Economics and Education.

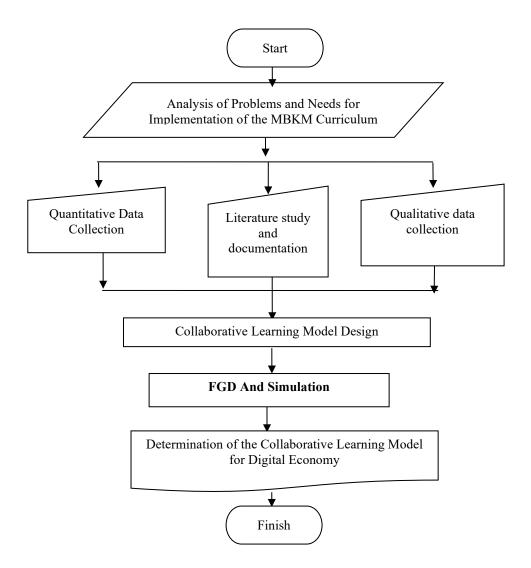


Figure 1. Research Design the Impact of the Implementation of the Digital Economy MBKM Curriculum on Improving Achievement and Recognition

# 4. Data Collection

Based on a survey of 381 students and 20 lecturers of the Narotama University Management Study Program that was carried out in December 2021, the following results were obtained. The data collected are all students of the management study program who have participated in the Implementation of curriculum MBKM program for strategic marketing and digital marketing management courses totaling 381 students with the lowest semester being semester 3 (43%), semester 5 (29%) and the highest semester is semester 7 (27). %). Based on the results of the validity test, it shows that all items in the questionnaire are valid at a significance level of 0.05 because the calculated R as in table 1-3 below is greater than R table 0.130. The reliability test shows the results of 0.583 which means it is included in moderate reliability.

Table 1. Validity & Reliability Test Result for the implementation of Curriculum MBKM in collaborative learning

Code	Question	R Table	R Count	Cronb	ach's	Decision	
				Alp	oha		

Q1	How well do you know about the Independent Learning-				Valid &
	Independent Campus (MBKM) policy?	0.1381	0.305	0.58	Reliable
Q2	In your opinion, how many semesters and how many				Valid &
	credits can be equated with MBKM activities outside the				Reliable
	university?	0.1381	0.291	0.58	
Q3	Where did you get information about the Independent				Valid &
	Learning-Independent Campus (MBKM) policy?	0.1381	0.114	0.58	Reliable
Q4	Does your study program have any previous programs				Valid &
	that match the form of the Independent Learning-				Reliable
	Independent Campus (MBKM) activity?	0.1381	0.256	0.58	
Q5	If you were asked to choose from 8 (eight) forms of				Valid &
	learning activities outside the study program, which				Reliable
	would you choose?	0.1381	0.305	0.58	
Q6	Do curriculum documents, guidelines and operational				Valid &
	procedures for participating in MBKM activities already				Reliable
	exist in your study program?	0.1381	0.637	0.58	
Q7	Have you prepared yourself to be a part of MBKM				Valid &
	activities?	0.1381	0.471	0.58	Reliable
Q8	In your opinion, will learning activities outside the study				Valid &
	program have implications during the study period?	0.1381	0.477	0.58	Reliable
Q9	In your opinion, will off-campus learning activities				Valid &
	provide additional competencies such as skills in solving				Reliable
	complex real problems, analytical skills, professional				
	ethics, etc.?	0.1381	0.250	0.58	
Q10	In your opinion, studying in another study program will				Valid &
	broaden your perspective and provide the additional				Reliable
	competencies needed?	0.1381	0.426	0.58	
Q11	In your opinion, how useful are you if you take part in				Valid &
	MBKM activities in developing competence/skills as a				Reliable
	provision to work after graduation?	0.1381	0.415	0.58	
Q12	In your opinion, what do students need to prepare for the				Valid &
	optimal implementation of MBKM?	0.1381	0.470	0.58	Reliable

Table 2. Validity Test Result for Achievement

Code	Question	R Table	R	Cronbach's	Decision
			Count	Alpha	
A1	In your opinion, how much of an increase in soft-skills did you get after you participated in MBKM activities in developing competence/skills as a preparation for work after graduation	0.1381	0.242	0.58	Valid & Reliable
A2	In your opinion, Will learning activities outside the study program have implications for study success?	0.1381	0.514	0.58	Valid & Reliable

Table 3. Validity Test Result for Recognition

Code	Question	R Table	R	Cronbach's	Decision
			Count	Alpha	
R1	In your opinion, how important are MBKM activities to	0.1381	0.441	0.58	Valid &
	prepare for the post-campus period?				Reliable
R2	In your opinion, do MBKM activities for higher	0.1381	0.492	0.58	Valid &
	education meet the needs of future graduates?				Reliable

## 5. Results and Discussion

The results of the study at the management study program level showed that 94.5% of respondents were aware of the Independent Learning Campus (MBKM) policy; The results also show that the largest percentage of 82% of them received information about the Independent Learning Campus (MBKM) policy from online channels (websites/websites, social media) and socialization carried out by the university. The showed that 92.4% of respondents stated that their campus had a previous program that was in accordance with the form of the Independent Learning Campus (MBKM) activity. The Independent Learning Campus (MBKM) learning activities selected by students of the management study program in sequence are as follows:

- 1. Student exchange (28%),
- 2. Internship/Work Practice(24,7%),
- 3. Research (18.6%),
- 4. Entrepreneurial Activities (11.8%),
- 5. Building a Village or Thematic Real Work Lecture (7.3%),
- 6. Teaching Assistant in Education Unit(6.3%),
- 7. Humanitarian Project (1.6%) and
- 8. Independent Study(1.6%).

The results also showed that students stated that curriculum documents, guidelines and operational procedures for participating in MBKM activities already existed in their study program (88.7% of respondents). And they are also prepared to be part of the 90.3% MBKM activity.

#### 5.1 Numerical Results

The relationship between the indicators of the MBKM curriculum implementation variable and student achievement, then a crosstab analysis is carried out, and the test used is Chi-squared (Barceló, 2018). In this study, crosstabs analysis was carried out to see the relationship between indicators of MBKM curriculum implementation and student achievement and recognition. From table 4, the crosstab analysis above shows a significant level of 0.00 which indicates that MBKM activities will be able to improve student achievement, especially the development of competencies/skills as a provision to work after graduation and developing competence/skills as a preparation for work after graduation. The results of this study support the results of similar research with different objects regarding the significant effect of collaborative learning on student achievement(Ayodele & Olalekan, 2017; Jimenez et al., 2020; Weinberger & Shonfeld, 2020)

Table 4. Cross tabulation of Implementation of the MBKM Curriculum with Achievement

Variabel Instrument	Pearson Chi- Saure	Decision
I I OI OIOWII I	1	G: 'C' .
Implementation of the MBKM Curriculum Q1 to Q12? With In your	0.00	Significant
opinion, how much of an increase in soft-skills did you get after you		
participated in MBKM activities in developing competence/skills as a		
preparation for work after graduation?		
Implementation of the MBKM Curriculum Q1 to Q12? With In your	0.00	Significant
opinion, Will learning activities outside the study program have implications		
for study success?		

Sources: crosstab 2021 data processing

Table 5. Cross tabulation of Implementation of the MBKM Curriculum with Recognition

Variabel Instrument	Pearson Chi-	Decision
	Squre	
Implementation of the MBKM Curriculum Q1 to Q12? With In your opinion, how important are MBKM activities to prepare for the post-campus period?	0.00	Significant
Implementation of the MBKM Curriculum Q1 to Q12? With In your opinion, do MBKM activities for higher education meet the needs of future graduates?	0.00	Significant

Sources: crosstab 2021 data processing

From table 5, the crosstab analysis above shows a significant level of 0.00 which indicates that MBKM activities will be able to improve student recognition, especially preparation for the post-campus period and meet the demands of future graduate needs. The results of this study support the results of similar research with different objects regarding the significant effect of collaborative learning on student recognition(Meiryani et al., 2020; Psaltis et al., 2018; Shinoda & Nishioka, 2019)

#### 5.2 Graphical Results

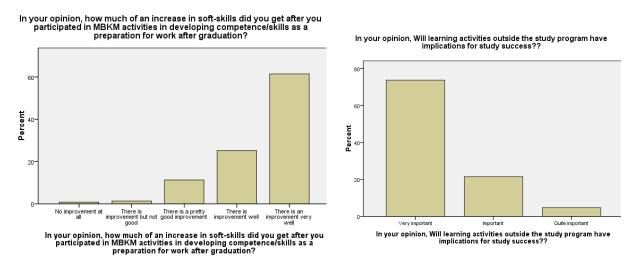
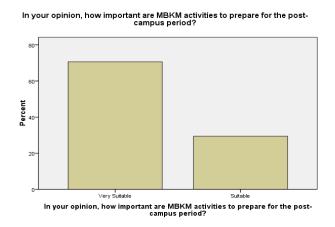


Figure 2. MBKM activities in developing competence/skills as a preparation for work after graduation and Will learning activities outside the study program have implications for study success.

Based on Figure 2 above, it shows that 98% of respondents stated that MBKM activities could develop competencies/skills as a preparation for work after graduation and 95% of respondents stated that the implementation of the MBKM curriculum had implications for study success. And this shows that the implementation of the MBKM curriculum will be able to improve student achievement.



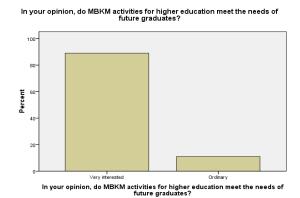


Figure 3. how important are MBKM activities to prepare for the post-campus period And do MBKM activities for higher education meet the needs of future graduates.

Based on Figure 3, it shows that as many as 100% of respondents stated the importance of MBKM activities for post-campus preparation. And as many as 89% of respondents stated that MBKM activities for higher education can meet the needs of future graduates.

#### **Digital Economy Collaborative Learning Model**

The results of interviews and Focus Group Discussions conducted on lecturers and students in relation to the implementation of the MBKM curriculum for digital economy learning, the results of the discussion are as follows:

- 1. The need for the establishment of the MBKM KPI at the study program level that supports the achievement of the MBKM KPI
- 2. Planning is needed starting from input, process, output and outcome
- 3. Intensive socialization is needed for lecturers and students
- 4. The Collaborative learning that is appropriate for the digital economy is the case study method and teambased digital economy projects
- 5. The need for quality assurance of the digital economy learning process to ensure the achievement of learning outcomes for MBKM courses and KPIs

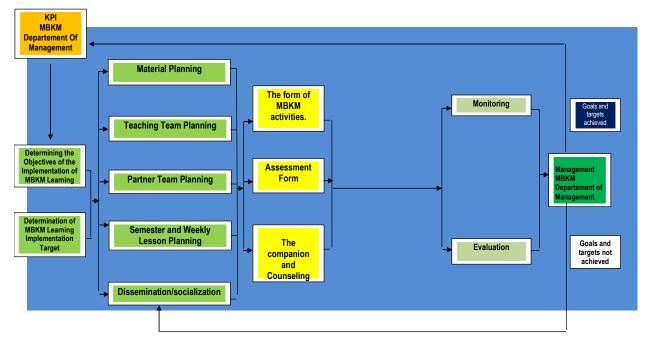


Figure 4. Model of Digital Economy MBKM Curriculum Implementation for Improving Achievement and Recognition

#### 6. Conclusion

From the analysis above, it can be seen that there is a significant effect of collaborative digital economic learning (applying the MBKM curriculum) on the achievements and recognition of students and lecturers of the management study program at Narotama University. The results of the research that have been carried out have also shown that success in implementing the MBKM curriculum, especially in collaborative learning of digital economic, must make careful planning starting from input where policy determination, guidelines and material planning, resources, partners and socialization are required. , in terms of the process of determining the right form of learning and assessment activities and accompanied by mentoring and counseling which are then monitored and evaluated, especially on learning outcomes and MBKM KPI achievements, as well as post-learning monitoring so that the impact on learning is monitored.

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