

Effect of Green Supply Chain Management on Organisational Performance of Selected Manufacturing Firms in Nigeria

Babalola Haorayau Bolaji^{1,4}, Mohd Kamarul Irwan Abdul Rahim², Salmah Omar³

^{1,2,3}School of Technology Management and Logistics
Universiti Utara Malaysia
06010 UUM Sintok, Kedah, MALAYSIA.

²Institute for Management and Business Research (IMBRe)
Level 2, Tunku Puteri Intan Safinaz School of Accountancy (TISSA) Building
Universiti Utara Malaysia
06010 UUM Sintok, Kedah, MALAYSIA.
mk.irwan@uum.edu.my

⁴College of Management and Social Sciences,
Osun State University, Osogbo, NIGERIA.
babalola_haorayau@oyagsb.uum.edu.my

Abstract

Several industries start focusing on the green concept in supply chain management (SCM) to reduce waste, emission and to preserve the quality of natural resources. However, it is still very difficult to understand and analyze the effect of individual activities of green supply chain and their corresponding contribution. Therefore, the purpose of this study is to investigate the impact of green supply chain management on organizational performance. This study is a conceptual review based on existing literatures in the area of green supply chain management. Efforts were made to examine the impact of reverse logistic, green procurement, green distribution as a component of GSCM on organizational performance in the area of manufacturing and logistics firms in Nigeria. Based on critical literature review conducted, the existing literature on the effects of green supply chain management practices on firm performance provides support for the idea that there is a positive relationship between GSCM practices and firm performance. They also enhance the understanding of how different types of GSCM practices are related to financial, operational and environmental performance in manufacturing and logistics. The empirical results suggest that while internal GSCM practices have the strongest effect on environmental performance, environmental collaboration with customers seems to be the most effective way to improve financial performance. In terms of operational performance, most findings were more mixed, suggesting that the operational performance of firms is more likely to be affected by firm characteristics than by the choices they make regarding their environmental collaboration.

Keywords

Green supply chain management, green innovation, green procurement, reverse logistics, organizational performance.

1. Introduction

The ecological balance is deteriorated by environmental challenges such as deforestation, environmental pollution, global warming and reduced biodiversity. Thus, this has necessitated development in manufacturing technology and increasing governmental regulations for environmental protection Goyal et al., (2017). As a result, green supply chain management (GSCM) makes a cognate effort to incorporate environmental issues in the context of supply chain management (Cousins et al., 2020). GSCM cut across the whole supply chain from suppliers, manufacturing companies, consumers, and also reverse logistics in a closed-loop supply chain (Abdallah, & Al-Ghwayeen, 2019).

GSCM as environmental management model in companies has been widely adopted in manufacturing firms to reduce the adverse effect of its activities on the environment. The concept of GSCM is to incorporate supply chain management to promote a sustainable environment which includes processes for product design and development, selection and procurement of suppliers, production of clean technology, distribution for consumers of the end-of-product, product and recycling (Endalaye, 2020). Companies have shown keen interest to the practice of GSCM in their supply chains to address organizational performance issues (Khan, Anwar, & Khattak, 2021). The prevalence of existing literature suggests a positive effect on both the organizational performance (Wibowo et al. 2018; Al-Ma'aitah, 2018) and operational costs performance by the implementation of green supply chain management practices (Gandhi & Vasudevan, 2019). Other studies suggest that managers face major challenges in fully realizing the benefits of GSCM practices (Kirchoff et al. 2016). Goyal et al., (2017) also confirmed that there are many potential impediments to their implementation.

GSCM's implementation is such a pioneering idea that is quickly gaining attention and interest of researchers and operating practitioners. The concept of GSCM in previous literature ranges from GP to GSCs, ranging from provider to producer to customers, including reverse logistics, Srivastava (2007) has incorporated environmental thinking into management of supply chains, including the design of products, material procurement and selection, production processes, consumer delivery of the finished product and after-service administration of the product. GSCM disposes of or reduces waste as energy, emissions, hazardous, chemical and solid waste (Olugu et al., 2017). It has been found that the focus of previous research is only on environmental issues in GSCM (Sasikumar & Kannan, 2009; Wu, Yang, & Olson, 2019; Khan & Qianli, 2017; Gomes & Daud, 2020). This paper identified three different supply chain issues that contribute to the green concept of the GSCM practices. The effects of GSCM on overall organizational performance were investigated. The three dimensions focused mainly organizational performance. Performance sustainability model including economic performance, environmental performance and social performance were ignored. The developing countries also have a gap as studies on GSCM relations and performance are carried out primarily in developed countries (Wibowo et al., 2018).

In the light of the shortcomings noted, this study identified three GSCM dimensions (green distributions, green procurement, reverse logistics) in this paper and have examined the effect of these dimensions on the overall organizational performance of a firm. A survey of 50 manufacturing companies operating in Nigeria has been conducted to achieve this goal.

1.1 Research Objectives

The primary objective of the study is to investigate the relationship between green supply chain management has on organizational performance. However, the specific objectives are highlighted as follows:

- i. To examine the impact of green procurement on organizational performance.
- ii. To investigate the impact of green distribution on organizational performance.
- iii. To determine the extent to which reverse logistics influence organizational performance.

2. Literature Review

2.1 Green supply chain Management

GSCM includes green design, green purchasing, green production, green distribution, logistics, marketing, and reverse logistics, and all these are partly or wholly engaged to reduce and eliminate the negative effect of entity activities on the environment (Srivastava, 2007). The green supply chain concept, according to Dubey, Gunasekaran and Papadopoulos (2017), includes all the phases of the product life cycle, range from raw material extraction, design, production and distribution, the use of and disposal of the product at the end of the product life cycle by consumers. GSCM is a wide range of practices. In line with the SCM concept, the GSCM limit depends on the researcher's objective (Srivastava, 2007).

2.2 Green distribution

The first dimension of GSCM that was included in this study is green distribution. Green distribution covers all activities aimed at reducing and eliminating environmental and shipping waste (Gardas et al., 2019); these include fuel consumption, frequency of transport operation, customer distance and packaging details such as weight, shape and material; all influence the performance of green distribution (Geng, Mansouri, & Aktas, 2017). Green distribution is an important activity that affects the performance of a green supply chain management practices.

Green distribution is described as any transport suggestion between dealers and consumers having the least possible impact on the environment. And it includes the entire sharing of storage, order processing, packaging, picking, includes loading of vehicles, transportation to consumers and repackaging (Geng, Mansouri, & Aktas, 2017). The delivery process must be managed by strategic and collaborative agreement with the suppliers. It is also important to assess whether the provider complies with the environmental criteria of the company in addition to the choice and management of the supplier (Paulraj, 2011).

2.3 Green procurement

Green procurement practice is another important component of GSCM. The first step in the value chain is the buying function. The success of an organisation depends on the integration of its environmental efforts, procurement activities and environmental objectives (Çankaya and Sezen, 2019). Green procurement may be defined as integrating environmental problems and concerns into the purchasing process (Zhou, Xu, & Muhammad, 2019). The choice of the right supplier is important in achieving the environmental objectives of a company. However, it is not sufficient to choose an appropriate supplier to improve its environmental performance.

Green procurement is defined as green buying resource that seeks to ensure recruitment products meet the environmental needs of firms such as waste reduction, recycling stimulus, restructuring, resource-saving and adequate substance replacement. Khan and Qianli (2017), claim that large organizations are practise more green based activities than small organizations and that these practices are the driving force behind organizational advances in combination with environmental awareness. Green procurement creates a competitive edge, protects resources and enhances firm performance (Faris and Maan, 2020: Mafini & Loury-Okoumba, 2018) found that green procurement has a positive influence on corporate performance, whether direct or indirect.

2.4 Reverse logistics

Reverse logistics was described by Mafini and Loury-Okoumba (2018), to the movement of products from the consumer to the manufacturing firms. Reverse logistics aims to recycle, reuse, repair and carefully eliminate products and materials waste (Rasit et al., 2019). Gandhi and Vasudevan (2019) opined that reverse logistics is a key contributor to ensuring customer after-sale satisfaction since its implementation leads to better optimisation of aftermarket processes such as recycling and proper waste disposal. There are many faces to reverse logistics. It can include consumer income, returns on the market, returns on assets, returns on damages, avoidance of returns, and many others. Good management of reverse logistics helps make customers happy by reducing their risk and ensuring the company remains long-term with its consumers (Younis, Sundarakani, & O'Mahony, 2019).

3. Research Framework

The research framework represent the model of the research that show the relationship between green supply chain management and organizational performance, with the moderating effect of information technology infrastructure. The author developed and test a theoretical model to predict first, how sustainable supply chain initiatives might influence organisational performance. Second, the moderating impact of information technology infrastructure on the deployment of sustainable supply chain management and organizational performance.

3.1 Green Supply Chain Management and Organizational performance

This study examined the relationship between green supply chain management practices (in terms of green procurement, green distribution and reverse logistics) and organizational performance of selected manufacturing and logistics companies in Nigeria. Green supply chain management practices are designed to improve environmental performance (Green et al., 2012; Zhu and Sarkis, 2004). These practices can reduce the ecological impact (e.g. minimizing ecological damage) through practices focused on improving environmental performance by reducing air emissions and the discharge of effluent and solid wastes, and the reduction of use of hazardous and toxic materials in production processes, without sacrificing quality, cost reliability or energy efficiency (Carvalho et al., 2011). The link between green supply chain management practices and environmental performance has been empirically established through prior research. Zhu and Sarkis (2004) found strong support for their hypothesis that “enterprises having higher levels of adoption of green supply chain management practices will have better environmental performance improvements.” Inman and Green (2018), Green et al. (2012) and Li and Nagurney (2016) also found that green supply chain management practices terms of green procurement, green distribution and reverse logistics positively impact environmental performance, leading to the following hypothesis (Figure 1):

- H₁ There is a positive significant relationship between green procurement and organizational performance in the manufacturing sector of Nigeria.
- H₂ There is a positive significant relationship between green distribution and organizational performance in the manufacturing sector of Nigeria.
- H₃ There is a positive significant relationship between reverse logistics and organizational performance in the manufacturing sector of Nigeria.

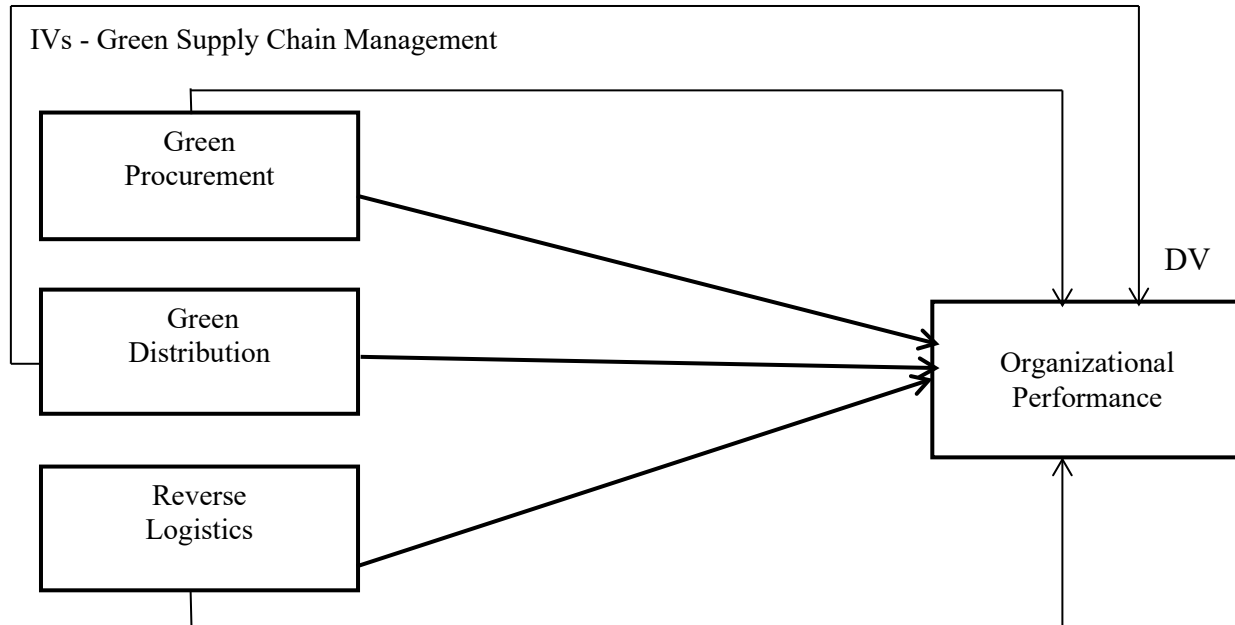


Figure 1. Theoretical Framework

4. Conclusion and Contributions

From the review of the empirical studies, the study presents a theoretical framework for the reverse logistics outcomes of sustainable supply chain initiatives and organizational performance. The research hypotheses reflect input from a wide array of literature and the discussion of findings. Though the study identifies three components of sustainable supply chain, other components could exist, and ongoing research should investigate them. Therefore, the findings of this study will have important implications for managers in emerging markets seeking to initiate ecologically friendly business practices. The study will offer strong evidence of the benefits obtained from reverse logistics in sustainable supply chain initiatives. Policy makers and firms attempting to nurture sustainable supply chain initiatives should not overlook the important role of eco-reputation and eco-innovation strategic orientations, which the results identify as important enablers. Therefore, this study will offer evidence of the critical role of eco-reputation and eco-innovation strategic orientations in deploying sustainable supply chain initiative programs, as well as of their mutual effects. This study will also offer empirical evidence that implementing sustainable supply chain initiatives leads to reverse logistics, creating value, and a new source of competitive advantages.

Acknowledgements

This research was supported by the Ministry of Higher Education (MoHE) of Malaysia through Fundamental Research Grant Scheme (FRGS), under Grant No. (FRGS/1/2019/STG06/UUM/02/7).

References

Abdallah, B. and Al-Ghwayeen, S., Green supply chain management and business performance, *Business Process Management Journal*, vol. 26, no. 2, pp. 489-512, 2019.

- Wolfgang Apel, Jia Yong Li, Vanessa Walton, Value Stream Mapping for Lean Manufacturing Implementation, Project of Worcester Polytechnic Institute (WPI), 2007.
- Mayatra Mehul et.al. Implementation of Value Stream Mapping Methodology in Bearing Industry, journal, vol 2, ISSN 2454 - 132X, 2016Al-Ma'aitah, N., Green supply chain management (GSCM) practices and their impact on performance: An insight from the Jordanian construction sector, *International Journal of Construction Supply Chain Management*, vol. 8, no. 2, pp. 87-104, 2018.
- Çankaya, S. and Sezen, B., Effects of green supply chain management practices on sustainability performance, *Journal of Manufacturing Technology Management*, vol. 30, no. 1, pp. 98-121, 2019.
- Carvalho, H. and Cruz-Machado, V., Integrating Lean, Agile, Resilience and Green Paradigms in Supply Chain Management (LARG_SCM), *Supply Chain Management*, 2011.
- Cousins, D., Lawson, B., Petersen, J. and Fugate, B., Investigating green supply chain management practices and performance, *International Journal of Operations & Production Management*, vol. 39, no. 5, pp. 767-786, 2019.
- Dubey, R., Gunasekaran, A. and Papadopolos, T., Green supply chain management: theoretical framework and further research directions, *Benchmarking: An International Journal*, vol. 24, no. 1, pp. 184-218, 2017.
- Endalaye, T., Effects of green supply chain management barriers on implementation of green supply chain management: the case of some selected large manufacturing industry in debre birhan town (Doctoral dissertation), 2020.
- Faris, M., and Maan, Y., Evaluation of green supply chain management practices under uncertainty environment: case study in the company for batteries industry, *IOP Conference Series: Materials Science and Engineering*, vol. 881, no. 1, p. 012085, 2020.
- Gandhi, M. and Vasudevan, H., Green supply chain management practices and its impact on business performance, *Proceedings of International Conference on Intelligent Manufacturing and Automation*, pp. 601-611, Springer, Singapore, 2019.
- Gardas, B., Raut, D. and Narkhede, B., Determinants of sustainable supply chain management: A case study from the oil and gas supply chain, *Sustainable Production and Consumption*, vol. 17, pp. 241-253, 2019.
- Geng, R., Mansouri, A. and Aktas, E., The relationship between green supply chain management and performance: A meta-analysis of empirical evidences in Asian emerging economies, *International Journal of Production Economics*, vol. 183, pp. 245-258, 2017.
- Gomes, D. and Daud, D., Implementation of green supply chain management in ready-made garment (RMG) sector of Bangladesh, *IOP Conference Series: Materials Science and Engineering*, vol. 780, no. 7, p. 072017, 2020.
- Goyal, S., Kumar, S. and Kailash, A., Systematic literature review of classification and categorisation of benchmarking in supply chain management." *International Journal of Process Management and Benchmarking*, vol. 7, no. 2, p. 183, 2017.
- Green, W. and Kenneth, W., Green supply chain management practices: impact on performance, *Supply Chain Management: An International Journal*, vol. 17, no. 3, pp. 290-305, 2012.
- Inman, A. Green, R., Victor, E. and Pamela J., Comprehensive supply chain management model." *Supply Chain Management: An International Journal*, vol. 24, no. 5, pp. 590-603, 2019.
- Khan, U., Answer, M., Li, S. and Khattak, S., Intellectual capital, financial resources, and green supply chain management as predictors of financial and environmental performance." *Environmental Science and Pollution Research*, vol. 28, no. 16, pp. 19755-19767, 2021.
- Khan, A. and Qianli, D., Impact of green supply chain management practices on firms' performance: an empirical study from the perspective of Pakistan, *Environmental Science and Pollution Research*, vol. 24, no. 20, pp. 16829-16844, 2017.
- Kirchoff, F., Omar, A. and Fugate, S., A behavioral theory of sustainable supply chain management decision making in non-exemplar firms, *Journal of Supply Chain Management*, vol. 52, no. 1, pp. 41-65, 2015.
- Li. D. and Nagurney, A. Supply Chain Network Competition in Prices and Quality, *Springer Series in Supply Chain Management*, pp. 343-377, 2016.
- Mafini, C. and Welby V., Extending green supply chain management activities to manufacturing small and medium enterprises in a developing economy, *South African Journal of Economic and Management Sciences*, vol. 21, no. 1, 2018.
- Olugu, U., Wong, Y., Awaluddin, S., Abdul-Rashid, H., Ghazilla, R. and Bin, A., Sustainable supply chain management in Malaysian SMEs: perspectives from practitioners, *Environmental Engineering and Management Journal*, vol. 16, no. 9, pp. 2123-2132, 2017.

- Paulraj, A., Understanding the relationships between internal resources and capabilities, sustainable supply management and organizational sustainability, *Journal of Supply Chain Management*, vol. 47, no. 1, pp. 19-37, 2011.
- Rasit, A., Zakaria, M., Hashim, M., Ramli, A. and Mohamed M., Green supply chain management practices for sustainability performance: An empirical evidence of Malaysian SMEs, *International Journal of Financial Research*, vol. 10, no. 3, p. 371, 2019.
- Sasikumar, P. and Kannan, G., Issues in reverse supply chain, part III: classification and simple analysis, *International Journal of Sustainable Engineering*, vol. 2, no. 1, pp. 2-27, 2009.
- Srivastava, K., Green supply-chain management: A state-of-the-art literature review, *International Journal of Management Reviews*, vol. 9, no. 1, pp. 53-80. 2007.
- Wibowo, A., Handayani, U. and Mustikasari, A., Factors for implementing green supply chain management in the construction industry, *Journal of Industrial Engineering and Management*, vol. 11, no. 4, p. 651, 2018.
- Wu, D. D., Yang, L., and Olson, D. L., Green supply chain management under capital constraint. *International Journal of Production Economics*, 215, 3-10, 2019.
- Younis, H., Sundarakani, B. and O'Mahony, B., Investigating the relationship between green supply chain management and corporate performance using a mixed method approach: Developing a roadmap for future research, *IIMB Management Review*, vol. 32, no. 3, pp. 305-324, 2020.
- Zhou, Y., Xu, L. and Muhammad, G., Evaluating and prioritizing the green supply chain management practices in Pakistan: Based on Delphi and Fuzzy AHP Approach, *Symmetry*, vol. 11, no. 11, p. 1346, 2019.
- Zhu, Q., Sarkis J., Cordeiro, J. and Lai, K., A Cross-Country Empirical Comparison of Environmental Supply Chain Management Practices in the Automotive Industry, *Asian Business & Management*, vol. 7, no. 4, pp. 467-488, 2008.

Biography

Babalola Haorayau Bolaji is a PhD student at School of Technology Management and Logistics (STML), College of Business, Universiti Utara Malaysia (UUM). He graduated with a Bachelor of Science degree in Business Administration from Osun State University in 2015 and a Master of Science degree in Business Administration from Kwara State University in Nigeria in 2020, respectively. His research covers marketing, general management, and green supply chain management among the topics covered by his research. He is currently employed as an assistant lecturer at the university where he received his undergraduate degree.

Mohd Kamarul Irwan Abdul Rahim holds a Bachelor degree in Science Remote Sensing and a Master degree in Management (Technology) from Universiti Teknologi Malaysia (UTM), Malaysia, in 2005 and 2007, respectively. Then, he obtained his PhD in Industrial Engineering and Operations Research from Ghent University, Belgium in 2015. During PhD, he is doing his research on the inventory routing problems at Department of Industrial Management, Ghent University. His professional expertise covers vendor managed inventory (VMI), supply chain optimization, inventory routing problem (IRP), vehicle routing, mathematical modelling and programming, heuristics and metaheuristics, remote sensing, as well as geographic information system (GIS). He is currently working as an Associate Professor in Operations Management at School of Technology Management and Logistics (STML), College of Business, Universiti Utara Malaysia (UUM).

Salmah Omar is an academic staff in School of Technology Management and Logistics (STML), Universiti Utara Malaysia. As a senior lecturer, she has more than 10 years' experience in teaching undergraduate students. Apart from teaching, she occasionally supervises research and practical students. Dr. Salmah is a passionate researcher in the area of sustainability or green practices and eco-innovation, particularly in chemical industry. She is very keen at expanding her knowledge and experience by participating in events, seminars, workshops and the like, related to her expert area.