

# **Streamlining the Process of Sample Registration to a Paperless System**

**Mohd Kamaruddin Jaffar, Nurul Ain Jalil and Aziah Azri**

Central Analytical Laboratory, R&D and Agricultural Services Division,  
Johor Plantations Group Berhad, 81900 Kota Tinggi, Johor, Malaysia  
[mdkamaruddin@johorplantations.com](mailto:mdkamaruddin@johorplantations.com)

**Azianti Ismail**

College of Engineering, Universiti Teknologi MARA  
40450 Shah Alam, Selangor, Malaysia  
[azianti106@uitm.edu.my](mailto:azianti106@uitm.edu.my)

## **Abstract**

The purpose of this paper is to improve the sample registration management at the Central Analytical Laboratory (CAL) of Johor Plantations Group Berhad by introducing a change in the existing system from a manual to a paperless system. The primary aim is to enhance operational efficiency, accuracy, and customer satisfaction. The PDCA (Plan-Do-Check-Act) method incorporates Lean and Kaizen strategies to eliminate waste in the current manual system. The team also utilized other tools such as Ishikawa Diagrams, Multi-Voting, and Value Stream Mapping (VSM) in problem identification and solution development. After some pilot studies, the Excel-based digital registration system was implemented and tested through a pilot trial, followed by training and feedback collection from the users. The transition to a digital system significantly improved process efficiency, reducing the Value-Added Time (VAT) from 151.32 minutes to 64.35 minutes and Non-Value-Added Time (NVAT) from 2643.18 minutes to 0.92 minutes, achieving a Process Efficiency (%PE) increase from 5.41% to 98.59%. User feedback indicated high satisfaction with the new system, citing improvements in data accuracy, turnaround time, and overall operational efficiency. The implementation of a paperless sample registration system at CAL has led to substantial improvements in operational efficiency and customer satisfaction. The study demonstrates the effectiveness of digital transformation in laboratory settings, aligning with sustainability goals and contributing to cost savings and corporate social responsibility. The findings underscore the importance of continuous improvement and the potential for further enhancements through integration with advanced laboratory information systems.

## **Keywords**

Lean, Six Sigma, kaizen, value stream mapping, process efficiency

## **1. Introduction**

Central Analytical Laboratory (CAL) operates within the R&D Agricultural Services Division of Johor Plantations Group Berhad (JPG), providing a comprehensive array of laboratory services to both internal and external customers, focusing on supporting the company and agricultural community in achieving their objectives.

CAL provides exceptional services to its customers. To achieve and maintain customer expectations, CAL is integrating the Kaizen philosophy into its operations. Kaizen emphasizes continuous improvement through small, incremental changes and active employee involvement, which has proven to enhance operational efficiency and quality. Brunet & New (2003) highlighted that implementing Kaizen can lead to significant improvements in productivity, waste reduction, and overall organizational performance. By adopting these principles, CAL ensures that

it remains at the forefront of operational excellence, consistently delivering superior value to its customers and fostering a culture of continuous improvement.

Turnaround time (TAT) has become the major key performing index for CAL's customers. This prompt feedback is essential for making informed decisions regarding crop management practices, maintaining the quality of products, and ensuring compliance with local regulations and acts. CAL to maintain satisfactory TAT, as it will influence the overall customer satisfaction with the laboratory's services, ultimately impacting its reputation and continued support from the customers (Hailu et al., 2020; Zawawi & Justinia, 2017).

CAL faces challenges with its current manual samples registration system in terms of operation efficiencies to manage approximately 20,000 samples and over 120,000 analyses annually. These samples are categorized by the type of samples that will be registered into individual intake books which are foliar, fertilizer, water, effluent, and palm oil. The existing system relies on standardized forms compiled into books for each sample type, resulting in hundreds of pages by year-end, leading to issues such as human errors, material damage, methodological inefficiencies, equipment shortages, and environmental concerns.

This manual system introduces inefficiencies and difficulties in processing customer test requests, managing payment processing and outstanding payments, and summarizing monthly productivity. Additionally, the increased potential for errors further hinders overall laboratory performance and data management. Transitioning to a Laboratory Information System (LIS) appears to be an ideal solution to address these issues as it can significantly address the challenges highlighted above. This is supported by the findings from Alenazi & Bugis (2023), that implementation of LIS can improve patient care, reduce human error, and lower operating costs by standardizing laboratory tests, procedures, and workflows. However, the high cost of acquiring the LIS has been a major obstacle for CAL, necessitating the search for more affordable alternatives.

The project on streamlining the sample registration process to a paperless system is necessary for enhancing operational efficiency, accuracy, and customer satisfaction. The current manual system is inefficient and prone to errors, impeding the laboratory's ability to handle a large volume of samples effectively. Implementing a paperless system would streamline workflows, enhance data management, and ensure timely feedback, thereby benefiting agricultural stakeholders significantly.

Improved TAT directly correlates with higher customer satisfaction, essential for maintaining CAL's reputation and customer support (Jaffar & Ismail, 2023). Additionally, transitioning to a paperless system aligns with JPG's sustainability goals leading to cost savings and corporate social responsibility (Kulim (Malaysia) Berhad, 2023). This project contributes to the field by introducing cost-effective solutions and establishing alternative practices that improve industry standards, particularly in agricultural laboratory services. By promoting customer-centric approaches and utilizing widely available basic software, the project ensures that advanced data management systems are accessible to a broader range of users, enhancing operational efficiency and customer satisfaction.

## **1.1 Scope and limitations**

This paper focuses on improving the sample registration management at the Central Analytical Laboratory (CAL) of Johor Plantations Group Berhad (JPG) by transitioning from a manual to a paperless system. The primary aim is to enhance operational efficiency, accuracy, and customer satisfaction. The study employs the PDCA (Plan-Do-Check-Act) method, incorporating Lean and Kaizen strategies to eliminate waste in the current manual system. The scope includes the implementation of a digital registration system, process efficiency analysis, user satisfaction assessment, and alignment with sustainability goals. The study explores the transition from manual logbooks to an Excel-based digital registration system, including pilot testing, training, and feedback collection. It evaluates the impact of the digital system on process efficiency, specifically focusing on Value-Added Time (VAT), Non-Value-Added Time (NVAT), and Process Efficiency (%PE). Additionally, the study assesses user satisfaction with the new system through feedback mechanisms and surveys and examines how the digital transformation aligns with JPG's sustainability goals, contributing to cost savings and corporate social responsibility.

However, the study has several limitations. The sample size is limited to the CAL of JPG, and the findings may not be generalizable to other laboratories or industries. The technological constraints of relying on Microsoft Excel for the digital registration system are acknowledged, as Excel may not offer the same level of functionality and integration as more advanced Laboratory Information Systems (LIS). The study highlights the cost-effectiveness of the Excel-

based system but does not provide a detailed cost-benefit analysis compared to other potential solutions, such as cloud-based or open-source LIS. Human factors, such as resistance to change and varying levels of digital literacy among staff, may impact the effectiveness of the new system. Additionally, the paper does not extensively address data security and privacy concerns associated with the digital registration system. Future studies should explore these aspects to ensure compliance with regulatory requirements and protect sensitive information.

## **1.2 Problem Statement and Objectives**

The problems highlighted by the CAL's team are the operational efficiencies and limitations of the current laboratory sample registration process, the logbook. Operating a manual sample registration process is inefficient and susceptible to errors. CAL's manual sample registration system is less efficient and error-prone in managing a high volume of samples and analyses, complicating data management and processing.

The current system of maintaining five individual sample registration logbooks for different sample types (foliar, fertilizer, water, effluent, and palm oil) results in significant operational inefficiencies and challenges. This manual process leads to common problems such as human errors, data redundancy, and difficulty in data retrieval. Producing monthly reports on laboratory progress is particularly challenging, as data from all logbooks must be manually extracted and summarised, which is time-consuming and prone to errors. Additionally, monitoring laboratory performance, tracking sample and payment progress, and ensuring timely updates are difficult tasks under this system. Transitioning to a LIS would help, however, the high cost requires more affordable alternatives.

The objective of this paper is to share the experience and outcomes of a team from a medium-sized plantation laboratory that applied the PDCA method to investigate the challenges of the work process and develop paperless intake books by streamlining the sample registration process to a paperless system.

## **2. Literature Review**

In the competitive and fast-paced environment of laboratory services, turnaround time (TAT) is a critical metric that directly impacts customer satisfaction and operational efficiency. TAT is defined as the total time from sample receipt to result delivery. TAT is crucial across clinical, research, and industrial laboratories, significantly enhancing customer satisfaction, especially in clinical settings where timely results are critical for effective patient care (Hawkins, 2007; Pati & Singh, 2014).

Findings by Lowe et al. (2014) and Zawawi & Justinia (2017) have shown that leveraging a Laboratory Information System (LIS) is crucial for achieving targeted TAT. An LIS is a software solution designed to manage and streamline laboratory work and data by facilitating seamless sample processing management from receipt to result delivery, thereby optimizing workflow efficiency and minimizing delays. It encompasses the handling of sample data, tracking of samples, management of test results, and integration with various laboratory instruments and external systems. It was also reported by Blaya et al. (2007) and Prasad & Bodhe (2012) that LIS has assisted in increasing laboratory productivity by improving turnaround time, optimizing resource utilization, and improving quality assurance and control.

The cost of owning and maintaining an LIS is often prohibitively high for small to medium-scale laboratories. Implementing a full-scale LIS involves significant expenses related to software acquisition, hardware requirements, system customization, and ongoing maintenance and support. Consequently, these laboratories must explore more economical data management solutions, such as cloud-based systems or open-source alternatives, to achieve efficient and reliable operations without incurring the substantial financial burden associated with traditional LIS implementations (Prasad & Bodhe, 2012).

Excel's intuitive interface and extensive help resources make it accessible even to beginners. The software offers a range of templates and built-in functions that simplify complex tasks, such as data analysis and visualization. According to Formby et al. (2017), Excel's user-friendly nature significantly enhances productivity and efficiency in data management tasks. Affordability compared to other specialized data analysis tools; Excel is relatively inexpensive. It is often included in Microsoft Office bundles, which are commonly available at discounted rates, particularly for students and educational institutions. This affordability makes it an attractive option for individuals and organizations with limited budgets. Mota et al. (2021) have shown that the cost-effectiveness of Excel contributes to its widespread use in various sectors.

Open-source Laboratory Information Systems (LIS) are increasingly available due to their cost-effectiveness and flexibility, making them accessible to a wide range of laboratories, especially those with limited budgets. These systems promote transparency by allowing users to inspect and modify the source code, which can enhance customization and adaptability to specific laboratory needs. However, the open-source nature also introduces significant risks, particularly in terms of cybersecurity. The lack of dedicated support and the potential for unpatched vulnerabilities can expose laboratories to cyber threats, including data breaches and ransomware attacks. Therefore, while open-source LIS offer substantial benefits in terms of availability and customization, they require robust cybersecurity measures to mitigate associated risks (Patel et al., 2023).

### 3. Methods

The approach of this project was using the PDCA method. The PDCA method is highly beneficial in Kaizen projects as it fosters continuous improvement by providing a easy-to-understand structured framework for identifying, implementing, and evaluating incremental changes. According to a study by Singh & Singh (2015), the PDCA cycle enhances problem-solving efficiency, ensures systematic process control, and promotes employee involvement in quality improvement initiatives, ultimately leading to sustained operational excellence and increased organizational agility .

To summarize, the approach taken during this project is as in Figure 1.

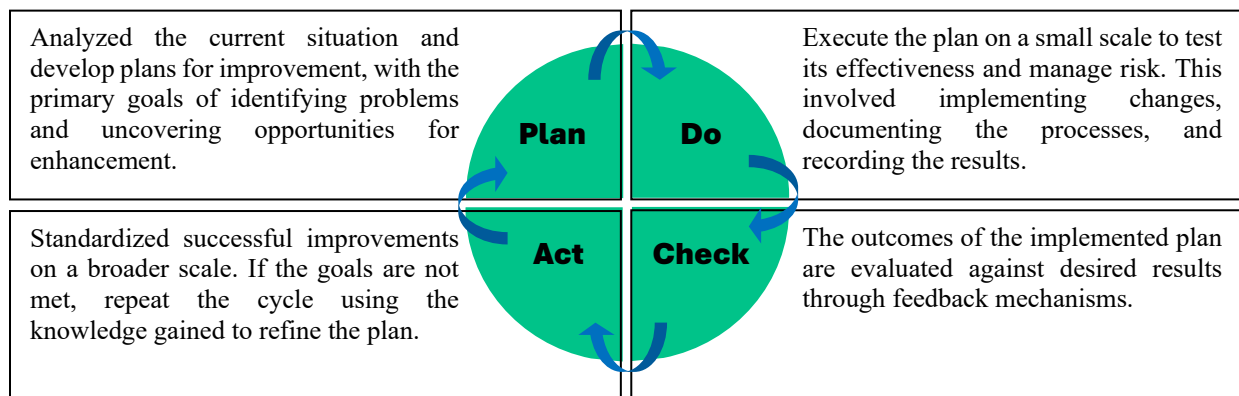


Figure 1. PDCA Method

#### 3.1 Plan

Recognizing current challenges is the first step in understanding the root causes, setting clear objectives, and formulating actionable strategies to achieve desired outcomes. This stage lays the groundwork for the subsequent phases in the PDCA cycle (Realyvásquez Vargas et al., 2023). Figures 2 to 5 are examples of the previous procedures for recording sample registration.



Figure 2. Sample registration book for each sample type

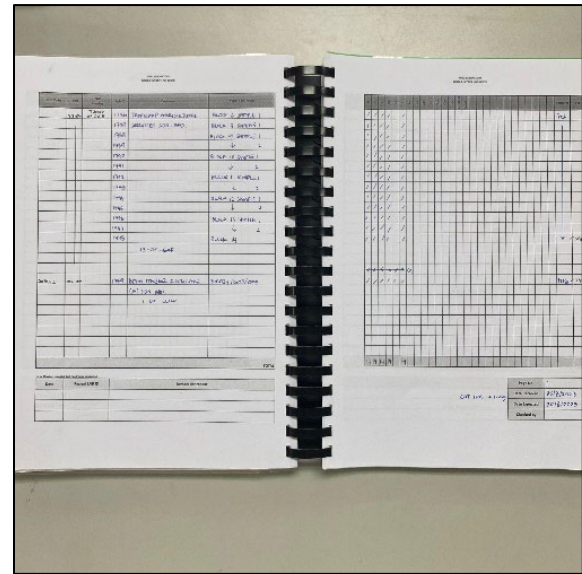


Figure 3. Sample registration record

UTCL LABORATORY FERTILIZER INTAKE LOG BOOK			
TAX Invoice	Lab ID	Customer	Type / DO No
123 2447	918	Agam Jaya Agri	sample 1
	919	Chin Bel Ldt Nigor	NK NYR17434843
	1000		NYR16 BR10027423
	1001		NYR 13 2005-324
2023 / 2147	1002	ke to one Enterprise	Sample 1
	1003	Redawink Sg. Lebak	Boote BR10027449

Figure 4. Example of bad handwriting

UTCL LABORATORY FERTILIZER INTAKE LOG BOOK					
Code	Price	TAX Invoice	Lab ID	Customer	Type / DO No
01	64.00	72023 00047	1166	Tim Key Fertilizer	Exp
	76.00	72023 00048	1167	Mond Syakg	
	52.00	72023 00046	1168	GBR GLOBAL	MOP
	64.00		1169		ERP
	64.00		1170		GML
	64.00	72023 00046	1171	Alcosmos industries	2605 A
	52.00	72023 00049	1172	Aard surge san bnd	sample 1
			1173		sample 2
	76.00		1174		13/15/15
			1175		12/12/17/2
			1176		21/6/22/3
			1177		15/15/6/4
			1178		10/5/20/2

Figure 5. Manual fees calculation

## i. Ishikawa Diagram

The Plan phase began the Kaizen process that the team pursued. This crucial stage involves a thorough analysis of the current process, identifying key challenges and opportunities for enhancement through comprehensive problem diagnosis. The team used an Ishikawa Diagram, also known as a fishbone diagram, with the problem or effect at the “head” and the causes extending as “bones” from the spine. Each bone represents a category of potential causes. It is a versatile graphical tool for problem-solving and quality management by identifying and categorizing the potential cause to determine the root causes (Coccia, 2018).

The team applied the 5M approach (Mother Nature, Machine, Material, Method, and Man) to brainstorm by category and find possible causes for the inefficiency of the sample registration process as illustrated in Figure 6.



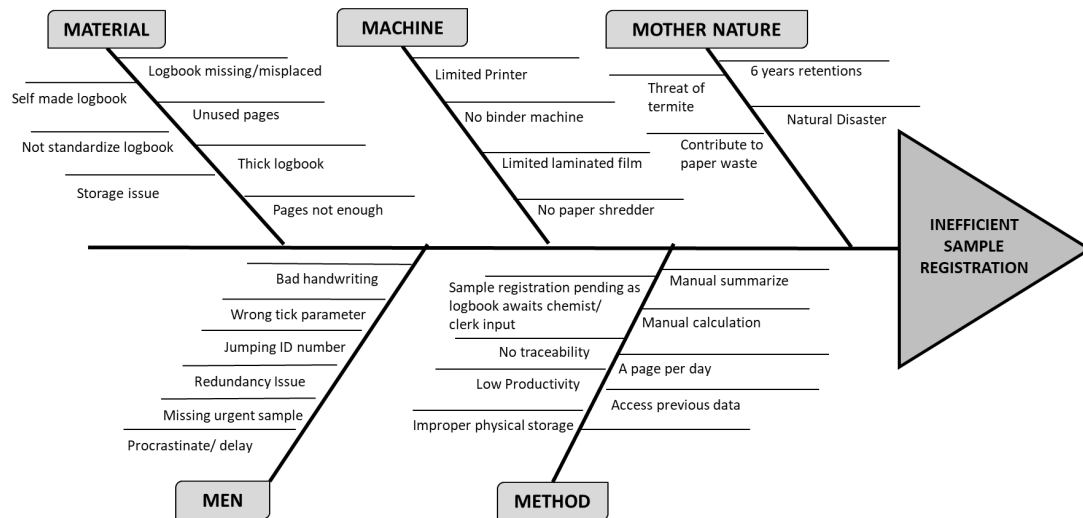


Figure 6. Ishikawa diagram of the possible causes of inefficiency of the sample registration process

## ii. Multi-Voting

The likely reason was narrowed down and analyzed utilizing multi-voting. This method is subjective and relies on the team's understanding of the problem's most probable to least likely causes (Desai et al., 2015). The team was asked to

No	Problems	Criteria								Total marks	Ranked	To Do?
		Cost implication		Time implication		Frequency happen		Critical implication				
		× 4		× 3		× 2		× 1				
1	Bad handwriting	8	32	8	24	9	18	8	8	82	2	No
2	Wrong tick parameter	8	32	5	15	4	8	4	4	59	15	No
3	Jumping ID number	2	8	5	15	3	6	4	4	33	23	No
4	Redundancy issue	1	4	4	12	2	8	4	4	28	26	No
5	Missing urgent sample	7	28	7	21	1	6	6	6	61	14	No
6	Procrastinate/Delay	1	4	4	12	2	4	5	5	25	27	No
7	Logbook missing/ Misplace	3	12	2	8	1	2	2	2	24	28	No
8	Damaged logbook	5	20	9	27	3	6	6	6	86	1	Yes
9	Unused pages	1	4	1	3	2	4	1	1	12	29	No
10	Thick logbook	2	8	3	9	6	12	6	6	35	22	No
11	Pages not enough	3	12	7	21	5	10	7	7	50	18	No
12	Self made logbook	4	16	8	24	8	16	9	9	65	8	No
13	Not standardized logbook	1	4	4	12	4	8	5	5	29	25	No
14	Storage Issue	7	28	6	18	6	12	7	7	65	9	No
15	Manual summarizes	6	24	8	24	8	16	7	7	71	4	No
16	Manual calculation	7	28	8	24	8	16	8	8	76	3	No
17	A page per day	7	28	2	24	8	16	3	3	71	5	No
18	Access previous data	3	12	9	27	9	18	6	6	63	10	No
19	Limited access between department	4	16	8	24	8	16	7	7	63	11	No
20	Sample registration pending as logbook awaits Chemist/Clerk Input	5	20	7	21	5	10	6	6	57	16	No
21	No traceability	3	12	6	18	3	6	3	3	39	20	No
22	Low productivity	7	28	7	21	4	8	5	5	62	12	No
23	Improper physical storage	6	24	8	24	4	8	6	6	62	12	No
24	Limited printer	7	28	6	18	3	6	3	3	55	17	No
25	No binder machine	3	12	6	18	3	6	3	3	39	21	No
26	Limited laminated film	4	16	5	15	4	8	4	4	43	19	No
27	No paper shredder	2	8	5	15	2	4	2	2	29	24	No
28	6 years retentions	7	28	6	18	6	12	8	8	66	6	No
29	Natural Disaster	1	4	1	3	0	0	1	1	8	31	No
30	Threat of termite	7	28	7	28	3	6	4	4	66	7	No
31	Contribute to paper waste	2	8	2	6	5	10	1	1	15	30	No
Scale		1-3						4-7		8-10		
Description		Very low (less good)						Moderate		Veru high (best)		

Figure 7: Multi-voting on the possible cause of inefficiency of the sample registration process

vote on each likely cause based on four criteria: cost effect, time impact, frequency of occurrence, and crucial impact. The team voted on the causes, as shown in Figure 7, on a scale of 1 to 10, with 10 being the likely reason with the most influence on the problem and 1 representing the least impact on the problem. Only one probable reason was selected at this moment to tackle the urgency and time-consuming nature of the issue.

### iii. Value Stream Mapping

Value Stream Mapping (VSM) is a lean-management method used to visualize and analyze the flow of materials and information required to bring a product or service from its inception to the customer. Originating from the Toyota Production System, VSM is a fundamental tool in lean methodology, aimed at identifying and eliminating waste, thereby improving process efficiency and effectiveness (Forno et al., 2014). It involves creating a visual representation of every step in a process, allowing organizations to see the entire value stream and pinpoint areas where improvements can be made (Noto & Cosenz, 2021).

In the context of CAL, VSM was used to improve the manual sample registration system. VSM helped the team understand the current situation (Current State) and plan for future improvements (Future State). Figure 8 shows the current state of the sample registration process. Value-Added Time (VAT) refers to the time spent on activities that directly contribute to meeting the activities' product while Non-Value-Added Time (NVAT) refers to the time on activities that do not add value to the product. On the other hand, Process Efficiency (PE) is a matrix used to evaluate the efficiency of a process by comparing the value-added time to the total lead time. The higher the %PE value, the more efficient the process (Ahmad et al., 2022). The sample registration process took 151.32 minutes of VAT, and 2643.18 minutes of NVAT, with a %PE of 5.41%.

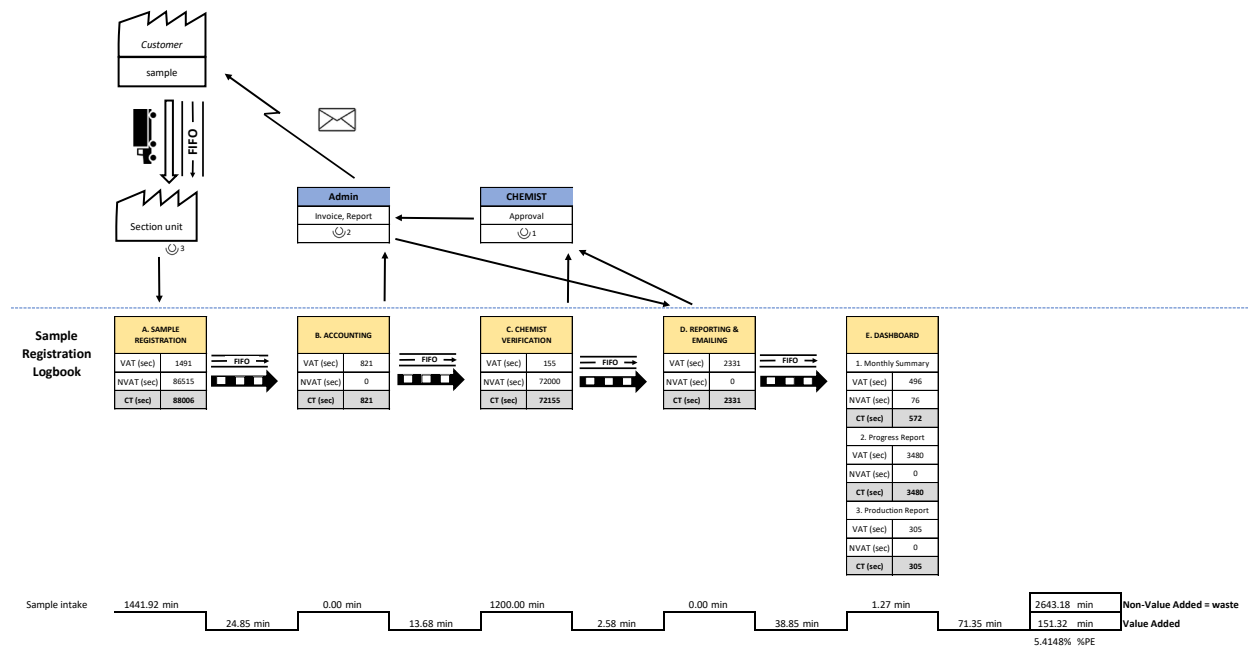


Figure 8. Value Stream Mapping of Sample Registration (Current State)

## 3.2 Do

In the “Do” phase of the PDCA cycle, the team implemented the planned changes on a small scale to test their effectiveness and manage potential risks. This phase involved several key activities:

### i. Implementation of Digital Registration System:

The team adopted a digital registration system using Microsoft Excel to replace the manual sample registration logbooks. This system was chosen for its accessibility and ease of use, which significantly reduces the likelihood of human errors and improves data accuracy. According to Formby et al. (2017), Excel provides an interface and built-in functions that facilitate productivity in data management. In Figure 9, each team accesses sample Excel files through

controlled cloud sharing via Microsoft SharePoint. Using Excel automates the calculation of customer fees, thereby minimising errors as shown in Figure 10.

MTH	Lab No	Customer	Type / DO Num / No Block / Remarks	Type of sample	Date Received	Date Expected	P/F	K/F	M/F	C/F	B/F	H/F	S/F	T/F	U/F	V/F	W/F	X/F	Y/F	Z/F
JAN	LI-0001	TEREH POM	SLURRY	SLURRY	9-Jan	18-Jan	1	1	1											
JAN	LI-0002	SINDORA POM	SLURRY	SLURRY	10-Jan	19-Jan	1	1	1											
JAN	LI-0003	SEDENAK POM	SLURRY POND	SLURRY	15-Jan	24-Jan	1	1	1											
JAN	LI-0004	TEREH SELATAN ESTATE	P06/01	OP LEAF	17-Jan	26-Jan	1	1	1	1	1	1	1	1	1	1	1	1	1	1
JAN	LI-0005	TEREH SELATAN ESTATE	P06/02	OP LEAF	17-Jan	26-Jan	1	1	1	1	1	1	1	1	1	1	1	1	1	1
JAN	LI-0006	TEREH SELATAN ESTATE	P06/03	OP LEAF	17-Jan	26-Jan	1	1	1	1	1	1	1	1	1	1	1	1	1	1
JAN	LI-0007	TEREH SELATAN ESTATE	P06/04	OP LEAF	17-Jan	26-Jan	1	1	1	1	1	1	1	1	1	1	1	1	1	1
JAN	LI-0008	TEREH SELATAN ESTATE	P07/01	OP LEAF	17-Jan	26-Jan	1	1	1	1	1	1	1	1	1	1	1	1	1	1
JAN	LI-0009	TEREH SELATAN ESTATE	P07/02	OP LEAF	17-Jan	26-Jan	1	1	1	1	1	1	1	1	1	1	1	1	1	1
JAN	LI-0010	TEREH SELATAN ESTATE	P07/03	OP LEAF	17-Jan	26-Jan	1	1	1	1	1	1	1	1	1	1	1	1	1	1
JAN	LI-0011	TEREH SELATAN ESTATE	P08/01	OP LEAF	17-Jan	26-Jan	1	1	1	1	1	1	1	1	1	1	1	1	1	1
JAN	LI-0012	TEREH SELATAN ESTATE	P08/02	OP LEAF	17-Jan	26-Jan	1	1	1	1	1	1	1	1	1	1	1	1	1	1
JAN	LI-0013	TEREH SELATAN ESTATE	P08/03	OP LEAF	17-Jan	26-Jan	1	1	1	1	1	1	1	1	1	1	1	1	1	1
JAN	LI-0014	TEREH SELATAN ESTATE	P17/01	OP LEAF	17-Jan	26-Jan	1	1	1	1	1	1	1	1	1	1	1	1	1	1
JAN	LI-0015	TEREH SELATAN ESTATE	P17/02	OP LEAF	17-Jan	26-Jan	1	1	1	1	1	1	1	1	1	1	1	1	1	1
JAN	LI-0016	TEREH SELATAN ESTATE	P17/03	OP LEAF	17-Jan	26-Jan	1	1	1	1	1	1	1	1	1	1	1	1	1	1
JAN	LI-0017	TEREH SELATAN ESTATE	P17/04	OP LEAF	17-Jan	26-Jan	1	1	1	1	1	1	1	1	1	1	1	1	1	1
JAN	LI-0018	TEREH SELATAN ESTATE	P21/01	OP LEAF	17-Jan	26-Jan	1	1	1	1	1	1	1	1	1	1	1	1	1	1
JAN	LI-0019	TEREH SELATAN ESTATE	P21/02	OP LEAF	17-Jan	26-Jan	1	1	1	1	1	1	1	1	1	1	1	1	1	1

Figure 9. Access to MS Excel for Foliar Sample Registration System via limited access cloud sharing Microsoft SharePoint

MTH	Cust Cod	Lab No	Customer	Type / DO Num / No Block / Remarks	COUNT	Price	Incl. SST 8% mar	TAX Invoice	Official Receipt	Payment	Date Submit	TAX	PROD	Remark	Repor No	Date Email
JAN	204401	LE-0001	TIN FERTILIZER S/B	SAMPLE A - ORGANIC PELLET	11	RM220	RM233.20	T12023/00412	OR2302168	PAID	3-Jan	3	1	MKJ	7	4-Jan
JAN	204401	LE-0002	TIN FERTILIZER S/B	SAMPLE B - ORGANIC PELLET	12	RM232	RM245.92	T12023/00412	OR2302169	PAID	3-Jan	3	1	MKJ	7	4-Jan
JAN	204401	LE-0003	TIN FERTILIZER S/B	SAMPLE C - RICE HUSK	11	RM220	RM233.20	T12023/00412	OR2302170	PAID	3-Jan	3	1	MKJ	7	4-Jan
JAN	204401	LE-0004	ABECO NATURE SCIENCE	AMYSO38 - FOLIAR	5	RM88	RM95.28	T12024/00001	OR2400006	PAID	3-Jan	2	1	MKJ	11	7-Jan
JAN	204401	LE-0005	P&G ASB CSS	2023/DU01/C01	4	RM76	RM80.56	T12024/00004	1400004324	PAID	14-Jan	4	1	MKJ	15	13-Feb
JAN	204401	LE-0007	P&G ASB CSS	2023/DU01/C03	4	RM76	RM80.56	T12024/00004	1400004324	PAID	14-Jan	4	1	MKJ	15	13-Feb
JAN	204401	LE-0008	P&G ASB CSS	2023/DU01/C04	4	RM76	RM80.56	T12024/00004	1400004324	PAID	14-Jan	4	1	MKJ	15	13-Feb
JAN	204401	LE-0009	P&G ASB CSS	2023/DU01/C05	4	RM76	RM80.56	T12024/00004	1400004324	PAID	14-Jan	4	1	MKJ	15	13-Feb
JAN	204401	LE-0010	P&G ASB CSS	2023/DU01/C06	4	RM76	RM80.56	T12024/00004	1400004324	PAID	14-Jan	4	1	MKJ	15	13-Feb
JAN	204401	LE-0011	P&G ASB CSS	2023/DU01/C07	4	RM76	RM80.56	T12024/00004	1400004324	PAID	14-Jan	4	1	MKJ	15	13-Feb
JAN	204401	LE-0012	P&G ASB CSS	2023/DU01/C01	4	RM76	RM80.56	T12024/00004	1400004324	PAID	14-Jan	4	1	MKJ	15	13-Feb
JAN	204401	LE-0013	P&G ASB CSS	2023/DU01/C02	4	RM76	RM80.56	T12024/00004	1400004324	PAID	14-Jan	4	1	MKJ	15	13-Feb
JAN	204401	LE-0014	P&G ASB CSS	2023/DU01/C03	4	RM76	RM80.56	T12024/00004	1400004324	PAID	14-Jan	4	1	MKJ	15	13-Feb
JAN	204401	LE-0015	P&G ASB CSS	2023/DU01/C04	4	RM76	RM80.56	T12024/00004	1400004324	PAID	14-Jan	4	1	MKJ	15	13-Feb
JAN	204401	LE-0016	P&G ASB CSS	2023/DU01/C05	4	RM76	RM80.56	T12024/00004	1400004324	PAID	14-Jan	4	1	MKJ	15	13-Feb
JAN	204401	LE-0017	P&G ASB CSS	2023/DU01/C06	4	RM76	RM80.56	T12024/00004	1400004324	PAID	14-Jan	4	1	MKJ	15	13-Feb
JAN	204401	LE-0018	P&G ASB CSS	2023/DU01/C07	4	RM76	RM80.56	T12024/00004	1400004324	PAID	14-Jan	4	1	MKJ	15	13-Feb
JAN	204401	LE-0019	P&G ASB CSS	2023/DU01/L01	4	RM76	RM80.56	T12024/00004	1400004324	PAID	14-Jan	4	1	MKJ	15	13-Feb
JAN	204401	LE-0020	P&G ASB CSS	2023/DU01/L02	4	RM76	RM80.56	T12024/00004	1400004324	PAID	14-Jan	4	1	MKJ	15	13-Feb

Figure 10. Automated calculating of analysis fees and samples turnaround time progress

## ii. Pilot Testing

A pilot test was carried out to assess the new system's performance, focusing on a single section responsible for handling one type of sample. The objective was to test the new procedure and compare the outcomes with the manual process. This pilot phase helped identify any issues and offered insights for further refinements before implementing the system across other sections and ensuring the system meets operational requirements (Blaya et al., 2007).

## iii. Training and Capacity Building:

The team members were trained on the new digital system to ensure smooth adoption and minimize resistance to change. Training sessions focused on the functionalities of Excel, data entry protocols, and troubleshooting common issues. Effective training is crucial for successful implementation, as highlighted by Singh & Singh (2015), who emphasize the importance of employee involvement in quality improvement initiatives. Figure 11 exhibits staff undergone training on the new digital sample registration system.



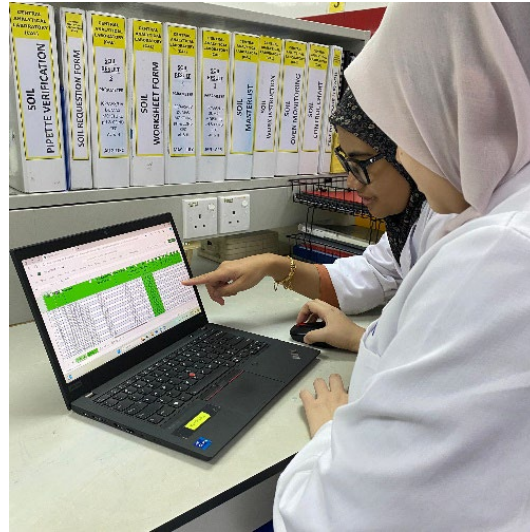


Figure 11. Training on new sample registration system

#### **4. Results and Discussions**

##### **a. Check**

In the “Check” phase of the PDCA cycle, the team evaluated the effectiveness of the implemented changes and assessed whether the desired outcomes were achieved. The following steps were undertaken:

##### **i. Feedback Mechanisms:**

Feedback from the users was collected to assess the new system’s effectiveness and identify areas for improvement. This feedback was crucial for making necessary adjustments and ensuring the system met user needs. Incorporating user feedback is vital for the successful implementation of new systems in laboratory settings (Prasad & Bodhe, 2012). A questionnaire using Microsoft Forms was used to collect the feedback. It was critical to understand the user experience and identify any challenges faced during the transition. According to Zawawi & Justinia (2017), incorporating user feedback is vital for implementing and continuously improving new systems. Figure 12 presents the survey results on the new digital registration system.

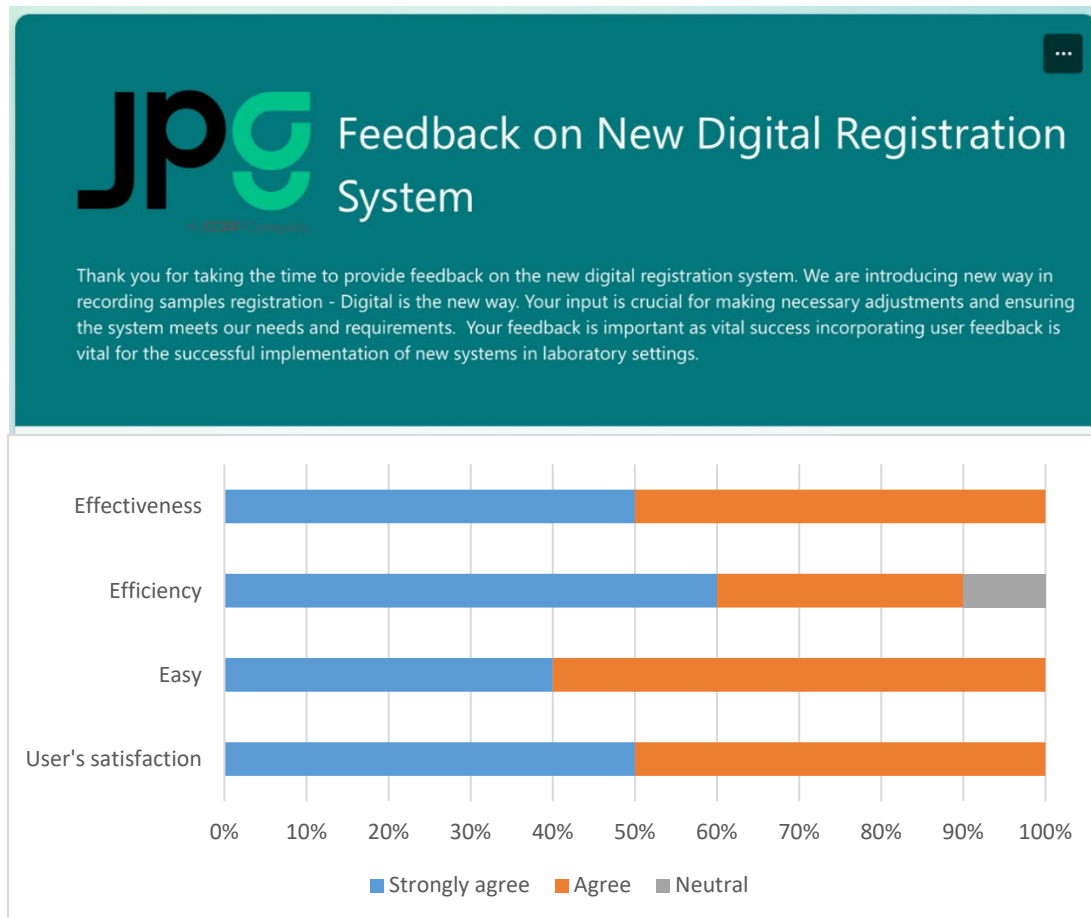


Figure 12. Feedback results on the new digital registration system

The feedback on the new digital registration logbook indicates a generally positive reception, with a significant proportion of users expressing strong satisfaction and agreement regarding its ease of use, efficiency, and effectiveness. Specifically, 50% of respondents strongly agree that the logbook meets their satisfaction, 40% find it easy to use, 60% believe it is efficient, and 50% feel it is effective. Additionally, another 50% of respondents agree on its user satisfaction, 60% on ease of use, 30% on efficiency, and 50% on effectiveness. However, a small percentage of users remain neutral about its efficiency, suggesting potential areas for improvement. Overall, the data highlights the logbook's success in meeting user expectations while also pointing to opportunities for further enhancement.

## ii. Review of Documentation and Processes:

The team reviewed all documentation and processes related to the new system to ensure they were comprehensive and up-to-date. This review included checking the accuracy of data entries, the effectiveness of training materials, and the clarity of procedural guidelines. Effective documentation is essential for maintaining system integrity and ensuring compliance with regulatory requirements (Prasad & Bodhe, 2012).

## b. Act

In the "Act" phase of the PDCA cycle, the team focused on standardizing successful improvements and making necessary adjustments based on the evaluation results. The following steps were undertaken:

### i. Standardization of Processes:

The team documented the new digital registration processes and established standard operating procedures (SOPs) to ensure consistency and reliability. These SOPs were disseminated to all relevant staff members to ensure uniformity in the sample registration process. According to Realyvásquez Vargas et al. (2023), standardizing processes is crucial

for maintaining quality and efficiency in laboratory operations. Figure 13 exhibits the operator registering samples into the sample registration system.



Figure 13. Sample registration into the Sample Registration System by the operator

## ii. Full-Scale Implementation:

Following the successful pilot phase for the sample registration system for the first section, the digital registration system was rolled out across the entire section. This full-scale implementation included continuous support and troubleshooting to address any issues that arose during the transition. As noted by Singh & Singh (2015), providing ongoing support is essential for the successful adoption of new systems. Each sample registration system for fertilizer, effluent, soil, and water is shown in Figures 14 to 17.

The laboratory introduced a colour-coded sample registration system to differentiate sample types for easy identification. A study by Ozelik et al. (2009) showed that this system improved efficiency in finding related information.

Mtr ID	Lab ID	Customer	Type of Fertilizer	DO Num	Date Delivered	Date Received	GAP	Date Expected	N	P	K	...
1	FI-0001	LARIS BAHRIU ESTATE	MOP	110002720	7-Jan	8-Jan	1	17-Jan	1	1	1	...
2	FI-0002	LARIS BAHRIU ESTATE	MIX 2	201341	6-Jan	8-Jan	2	17-Jan	1	1	1	...
3	FI-0003	ASAM BUKIT ESTATE	AMP	17048	7-Jan	11-Jan	4	22-Jan	1	1	1	...
4	FI-0004	ASAM BUKIT ESTATE	MIX 2	201897	7-Jan	11-Jan	4	22-Jan	1	1	1	...
5	FI-0005	SURANG TRAWING ESTATE	MIX 2	201887	8-Jan	14-Jan	6	23-Jan	1	1	1	...
6	FI-0006	SURANG TRAWING ESTATE	MIX 2	201886	8-Jan	14-Jan	6	23-Jan	1	1	1	...
7	FI-0007	SURANG TRAWING ESTATE	MIX 2	201896	9-Jan	14-Jan	5	23-Jan	1	1	1	...
8	FI-0008	SURANG TRAWING ESTATE	MIX 2	201896	10-Jan	14-Jan	4	23-Jan	1	1	1	...
9	FI-0009	UNANG ESTATE	MOP	110002726	8-Jan	14-Jan	6	23-Jan	1	1	1	...
10	FI-0010	UNANG ESTATE	MOP	110002720	8-Jan	14-Jan	6	23-Jan	1	1	1	...
11	FI-0011	UNANG ESTATE	MOP	110002720	9-Jan	14-Jan	5	23-Jan	1	1	1	...
12	FI-0012	UNANG ESTATE	MOP	110002720	9-Jan	14-Jan	5	23-Jan	1	1	1	...
13	FI-0013	UNANG ESTATE	MOP	110002720	10-Jan	14-Jan	4	23-Jan	1	1	1	...
14	FI-0014	UNANG ESTATE	MOP	110002720	11-Jan	14-Jan	3	23-Jan	1	1	1	...
15	FI-0015	UNANG ESTATE	MOP	110002720	12-Jan	14-Jan	2	23-Jan	1	1	1	...
16	FI-0016	UNANG ESTATE	AS	881003042	10-Jan	14-Jan	4	23-Jan	1	1	1	...
17	FI-0017	UNANG ESTATE	AMP	17066	10-Jan	14-Jan	4	23-Jan	1	1	1	...
18	FI-0018	ASAM BUKIT ESTATE	AMP	201341	10-Jan	14-Jan	4	23-Jan	1	1	1	...
19	FI-0019	SELAL ESTATE	MIX 2	201341	8-Jan	14-Jan	6	23-Jan	1	1	1	...
20	FI-0020	SELAL ESTATE	MIX 2	201341	9-Jan	14-Jan	5	23-Jan	1	1	1	...
21	FI-0021	SELAL ESTATE	AMP	17052	9-Jan	14-Jan	5	23-Jan	1	1	1	...
22	FI-0022	SELAL ESTATE	AMP	17052	9-Jan	14-Jan	5	23-Jan	1	1	1	...
23	FI-0023	SELAL ESTATE	AMP	17052	9-Jan	14-Jan	5	23-Jan	1	1	1	...
24	FI-0024	SELAL ESTATE	AMP	17052	9-Jan	14-Jan	5	23-Jan	1	1	1	...
25	FI-0025	SELAL ESTATE	AMP	17052	9-Jan	14-Jan	5	23-Jan	1	1	1	...
26	FI-0026	SELAL ESTATE	AMP	17052	9-Jan	14-Jan	5	23-Jan	1	1	1	...
27	FI-0027	SELAL ESTATE	AMP	17052	9-Jan	14-Jan	5	23-Jan	1	1	1	...
28	FI-0028	SELAL ESTATE	AMP	17052	9-Jan	14-Jan	5	23-Jan	1	1	1	...
29	FI-0029	SELAL ESTATE	AMP	17052	9-Jan	14-Jan	5	23-Jan	1	1	1	...
30	FI-0030	SELAL ESTATE	AMP	17052	9-Jan	14-Jan	5	23-Jan	1	1	1	...

Figure 14. Example of the new Fertilizer Sample Registration System

Mtr ID	Lab ID	Customer	Date Received by Laboratory	Date Expected	BOD	COD	TSS	...
1	FI-0001	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
2	FI-0002	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
3	FI-0003	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
4	FI-0004	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
5	FI-0005	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
6	FI-0006	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
7	FI-0007	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
8	FI-0008	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
9	FI-0009	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
10	FI-0010	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
11	FI-0011	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
12	FI-0012	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
13	FI-0013	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
14	FI-0014	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
15	FI-0015	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
16	FI-0016	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
17	FI-0017	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
18	FI-0018	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
19	FI-0019	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
20	FI-0020	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
21	FI-0021	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
22	FI-0022	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
23	FI-0023	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
24	FI-0024	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
25	FI-0025	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
26	FI-0026	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
27	FI-0027	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
28	FI-0028	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
29	FI-0029	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...
30	FI-0030	PRIPR PANGKUNG POND	3-Jan	12-Jan	1	1	1	...

Figure 15. Example of the new Effluent Sample Registration System

Figure 16 shows a screenshot of a SharePoint list titled "2024 SOIL". The table displays soil sample registration data. Key columns include MTH, Lab ID, Customer, Type / DO Num / Remark, Date Received, Date Expected, and a grid of status indicators (1-5) for various parameters.

Figure 16. Example of the new Soil Sample Registration System

Figure 17 shows a screenshot of a SharePoint list titled "2024 WATER". The table displays water sample registration data. Key columns include MTH, Lab ID, Customer, Type / DO Num / Remark, Date Received, Date Expected, and a grid of status indicators (1-5) for various parameters.

Figure 17. Example of the new Water Sample Registration System

A dashboard display is being established to sync all logbooks from the five sections in the cloud. Cloud sharing ensures automatic data synchronization from all five sample registration books. This data is then summarised to monitor the overall progress of the laboratory as shown in Figure 18. In Figure 19, details on laboratory progress are also calculated concurrently, allowing the laboratory manager to be aware of any pending operational issues. The financial aspects of the laboratory are now more easily monitored. Aging receivables can be tracked more efficiently against the established key performance index (KPI) due to the concurrent synchronization of data with other relevant information, as illustrated in Figure 20.

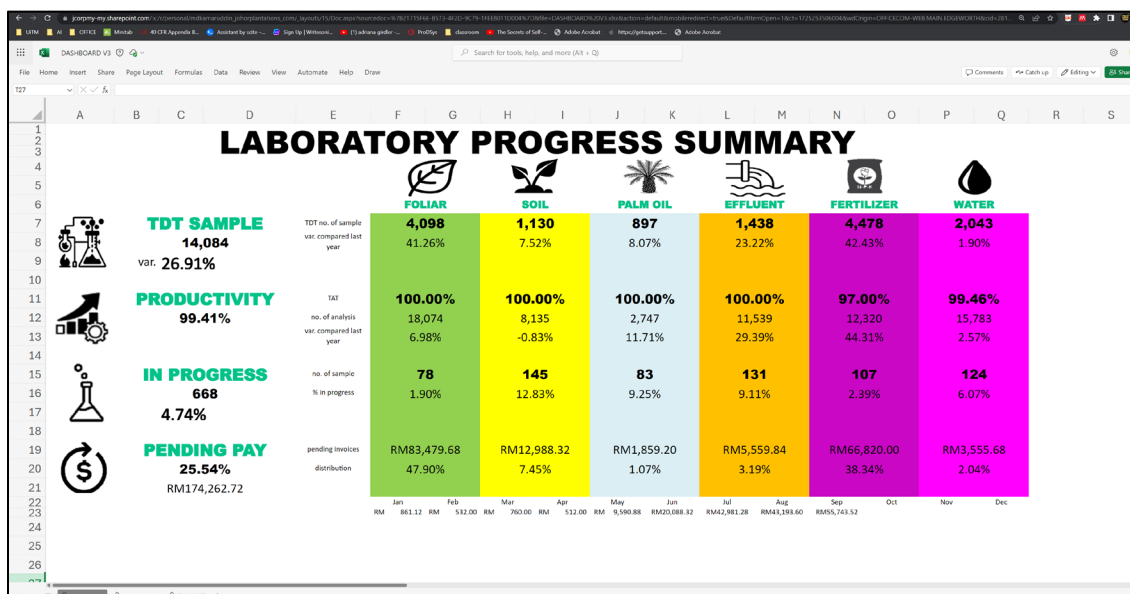


Figure 18. Dashboard summary on overall laboratory status



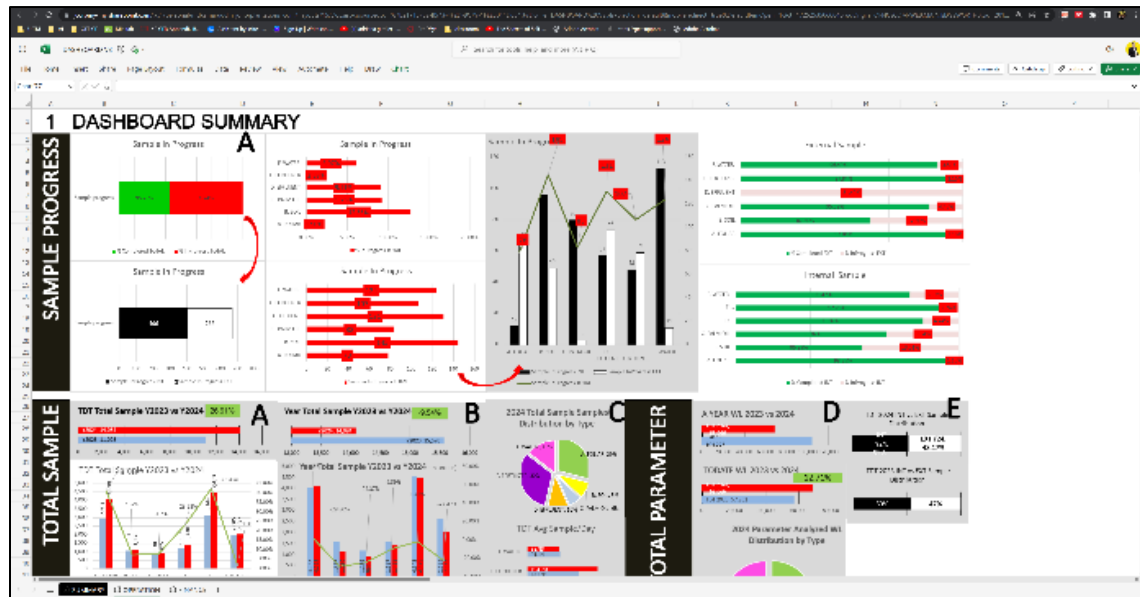


Figure 19. Summary on operation status

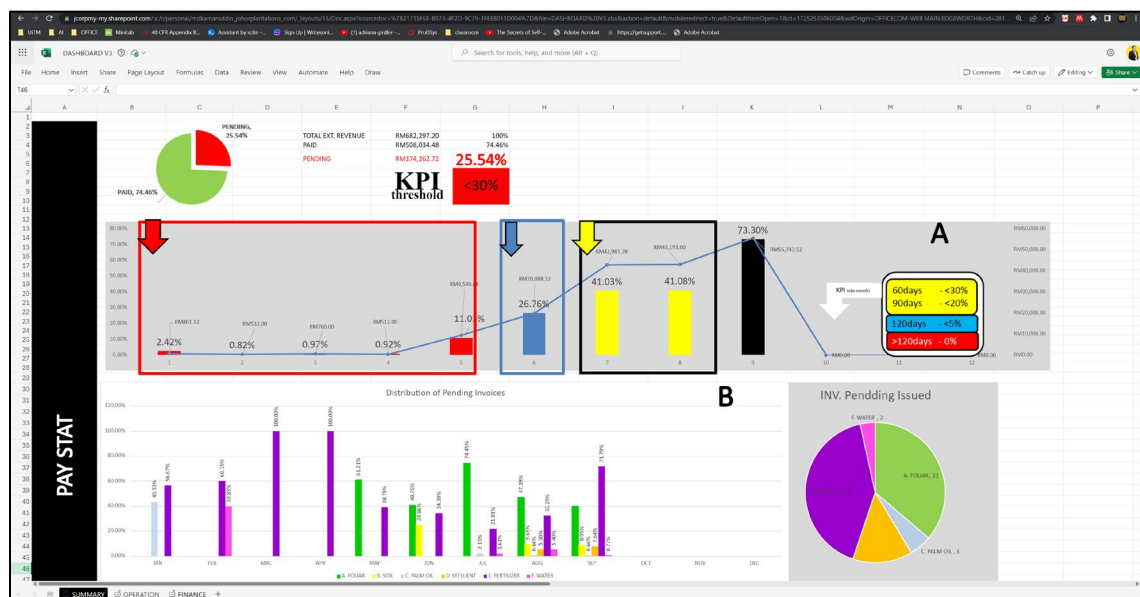


Figure 20. Summary on financial status

### iii. Monitoring and Evaluation:

The team set up a monitoring system to regularly evaluate the performance of the digital registration system. Regular evaluations helped in identifying any areas for further improvement and maintaining high standards of operation (Hawkins, 2007). The VSM after implementation of the digital sample registration book was drawn. Figure 21 shows that the sample registration process took 64.35 minutes of VAT, and 0.92 minutes of NVAT, with a %PE of 98.59%.



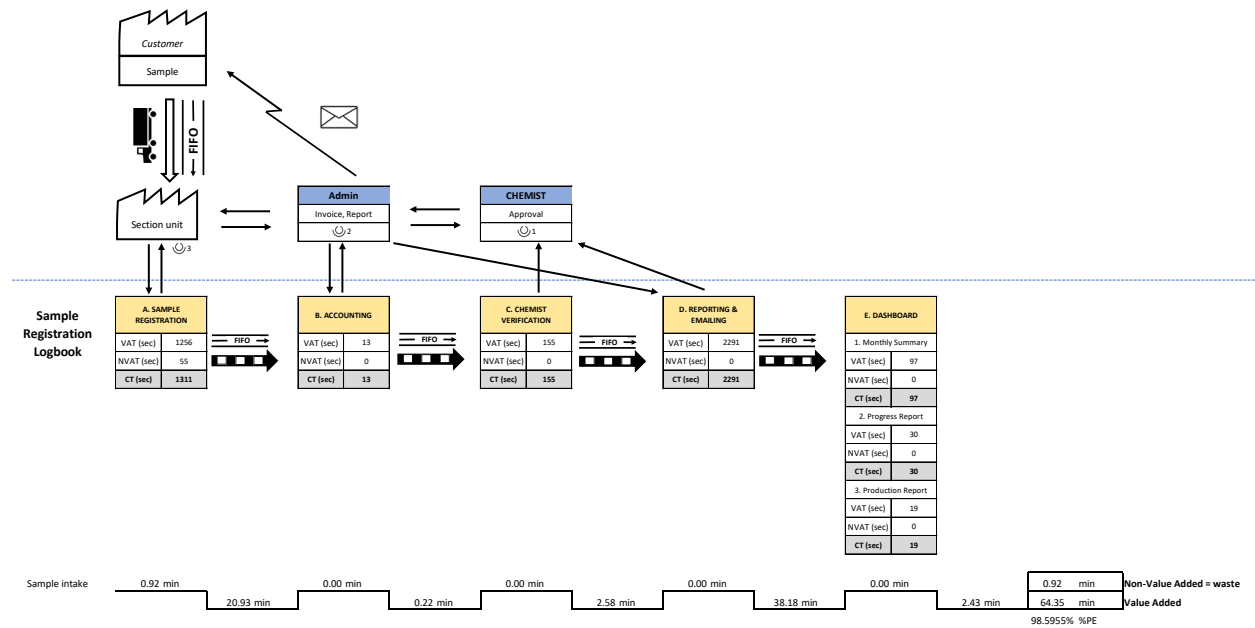


Figure 21. Value Stream Mapping of Sample Registration (Future State)

#### iv. Comparison with Benchmarks:

The performance of the new system was compared with the previous procedure to ensure it met the required quality and efficiency levels. This comparison helped in identifying any gaps and areas for enhancement. Pati & Singh (2014) emphasize the importance of benchmarking in maintaining high standards in laboratory operations.

The implementation of the new digital sample registration system has significantly reduced operating inefficiencies by eliminating the need for physical movement of logbooks. As detailed in Table 1, the total distance traveled by staff for logbook-related tasks decreased from 370 feet to 0 feet, representing a 100% reduction. This change not only saves time and reduces physical strain on staff but also improves accuracy, enhances accessibility, streamlines processes, and supports environmental sustainability. These improvements underscore the system's effectiveness in optimizing operational workflows and reducing inefficiencies, thereby contributing to a more efficient and sustainable organizational environment.

Table 1. Distance travel by staff to carry the logbook

Steps	Details	Before (ft)	After (ft)
1	After sample registration, staff bring the logbook intake to the admin area for sample charging	92	0
2	Admin returns the logbook to the section	92	0
3	Staff bring the logbook intake along with the report to the chemist's room for the verification process	71	0
4	Chemist sends the logbook intake to the admin area for reporting and summary	23	0
5	Admin returns the logbook intake to the section for sample registration	92	0
<b>TOTAL</b>		<b>370</b>	<b>0</b>

## **5. Conclusion**

The transition from a manual to a digital sample registration system at the Central Analytical Laboratory (CAL) of Johor Plantations Group Berhad has been a significant beginning step towards enhancing operational efficiency and accuracy. The manual system was exposed to issues such as human errors, material damage, methodological inefficiencies, equipment shortages, and environmental concerns. These challenges necessitated a shift to a more reliable and efficient system.

In the “Plan” phase, the team identified the key issues and developed a comprehensive strategy to address them. The “Do” phase involved implementing a digital registration system using Microsoft Excel, integrating it with existing laboratory instruments, and conducting extensive staff training. Pilot testing and feedback collection were crucial in refining the system before full-scale implementation.

The “Check” phase focused on evaluating the system’s performance through data analysis, user feedback, and comparison with industry benchmarks. This evaluation helped identify successes and areas for further improvement. Finally, in the “Act” phase, the team standardized the new processes, rolled out the system across the laboratory, and established continuous training and feedback mechanisms to ensure ongoing improvement.

The adoption of the digital registration system has led to significant improvements in data accuracy, turnaround time, and user satisfaction. By standardizing processes and incorporating continuous feedback, CAL has created a more efficient and user-friendly sample registration process by standardising processes and incorporating continuous feedback. This transition not only enhances operational efficiency but also aligns with the organization’s sustainability goals, contributing to cost savings and corporate social responsibility. The Value-Added Time (VAT) was reduced by 57.47% from 151.32 minutes to 64.35 minutes and the Non-Value-Added Time (NVAT) by 99.96% from 2643.18 minutes to 0.92 minutes. CAL enhanced percentage process efficiency from 5.41% to 98.59%. Physical activity also has been removed, saving time, decreasing strain, increasing accuracy, boosting accessibility, simplifying procedures, and promoting sustainability.

Through the adoption of the Kaizen mindset, CAL is committed to implementing lean operating principles. Ongoing discussions with JPG’s Digital Division team aim to enhance the sample registration system to new levels. Additionally, discussions have begun on developing an in-house Laboratory Information System (LIS). This new system will be integrated with existing ecosystems, such as SAP S/4HANA (financial planning, budgeting, and reporting), SAP Ariba (purchasing and contract management), and KPlant (operation data platform), among others. This initiative highlights CAL’s and JPG’s commitment to continuous improvement and operational excellence.

Overall, the successful implementation of the digital registration system at CAL demonstrates the importance of embracing digital transformation in modern laboratories. It highlights the benefits of systematic planning, thorough evaluation, and continuous improvement in achieving long-term operational excellence.

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## Biographies

**Mohd Kamaruddin Jaffar** is a Registered Chemist (ChM) with the Malaysian Institute of Chemistry and a Professional Technologist (Ts) with the Malaysia Board of Technologists. He is currently employed at the Central Analytical Laboratory of Johor Plantations Group Berhad in Kota Tinggi, Johor, Malaysia. He holds a Bachelor of

Applied Science degree in Analytical Chemistry from Universiti Sains Malaysia in Pulau Pinang and a Master of Business Administration from Universiti Teknologi MARA (UiTM) in Pasir Gudang, Johor. With over a decade of experience in an accredited laboratory setting, he has cultivated a comprehensive foundation of technical knowledge and practical expertise in managing and operating such facilities. His diverse skill set, and extensive experience position him to excel in developing and implementing lean, strategic, and measurable programs.

**Nurul Ain Jalil** holds a Bachelor of Science degree in Petroleum Chemistry from Universiti Putra Malaysia. She distinguished herself as the Best Academic Graduate and was awarded the Malaysian Society of Solid-State Science and Technology (MASS) Prize in 2020. Her expertise in analytical chemistry is demonstrated through her award-winning poster on supercapacitors. Currently, she serves as a laboratory administrator at the Central Analytical Laboratory, where she is responsible for overseeing safety protocols, ensuring regulatory compliance, and maintaining quality standards.

**Aziah Azri** began her chemistry career in 1998, specializing in plant, fertilizer, soil, palm oil, effluent, water, and latex analysis. Her experience with Six Sigma led her team to win several awards, including a 3-Star Gold at the National Team Excellence Convention in 2015. She also earned first place in an Innovation and Creative project under the Kuntum Programme by the Malaysia Productivity Corporation (MPC). Currently, she is a laboratory specialist at the Central Analytical Laboratory, focusing on the ICP-OES Spectrometer, AAS, Total Chloride Analyzer, UV-Vis Spectrometer, and Dumas CNS Analyzer.

**Azianti Ismail** is Associate Professor in the School of Mechanical Engineering at Universiti Teknologi MARA (UiTM) in Shah Alam, Selangor, Malaysia. She received a B.Sc. in Industrial and Management Engineering, from Rensselaer Polytechnic Institute, New York, an M.Sc. degree in Advanced Manufacturing Technology and Systems Management from the University of Manchester, and her PhD in Reliability Engineering from Daegu University, South Korea. With more than 16 years of experience as a certified Lean Practitioner, she started with Malaysia Automotive Institute (MAI) in Proton-Perodua Vendor Performance Programme under Malaysia Japan Automotive Industries Cooperation or MAJAICO. She has been involved in many lean implementation projects focusing on automotive manufacturing. Her research area of interest includes Operation Management, Lean Production System, Lean Healthcare, Engineering Education – Outcome Based Education, Rasch Measurement Model.